## Financial Constraints and the Racial Housing Gap\*

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#### Abstract

We show that financial constraints lead to spatial misallocation and contribute to racial disparities in housing and wealth accumulation. Using bunching and difference-in-differences designs, we document that down payment constraints disproportionately limit the ability of Black households to access housing in high-opportunity areas. We build a spatial general equilibrium life-cycle model to examine the long-term wealth effects of these geographic distortions for minority borrowers. Black households are more affected by financial and spatial frictions, limiting wealth building opportunities. Improving mortgage access and housing supply in high-opportunity areas helps reduce racial wealth disparities, emphasizing the need for access to geographic opportunities rather than homeownership alone.

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### 1 Introduction

Standard models of spatial equilibrium (e.g. Rosen, 1979; Roback, 1982) assume that any durable advantages to living in particular regions should be arbitraged away through moving. However, a large literature points to persistent differences in access to opportunity across areas in the form of labor market prospects and human capital accumulation (e.g. Chetty & Hendren, 2018; Bilal & Rossi-Hansberg, 2021; Boustan, 2016). In this paper, we argue that down payment constraints act as a key friction generating spatial misallocation, rationing households with limited initial resources out of more expensive housing markets. Because high-cost areas typically offer better jobs, schools, and intergenerational prospects, geographic sorting leads to persistent differences in access to wealth building opportunities.

Our central contribution is to show that the consequences of down payment constraints fall disproportionately on Black households, amplifying racial disparities in housing and wealth accumulation. Black households tend to start life with less wealth and are more likely to grow up in under-resourced neighborhoods, making it difficult to come up with the down payment necessary to buy homes in high-opportunity areas.<sup>1</sup> We present quasi-experimental evidence showing that leverage constraints are more likely to bind for Black households, distorting their location and housing choices away from neighborhoods with better income prospects. Our estimates motivate and help calibrate a new spatial general equilibrium lifecycle model designed to highlight the implications of this spatial mismatch on wealth accumulation. In the model, agents with low starting wealth and worse initial conditions remain persistently disadvantaged because of financial frictions to accessing high-opportunity areas. Leverage constraints therefore generate a spatial poverty trap that sustains historically determined differences in outcomes between Black and white households.

We begin by presenting empirical evidence that down payment constraints differentially bind for Black households, distorting borrowing, home purchase, and location choices. We document a striking stylized fact in the form of a racial leverage gap, with Black borrowers taking on substantially more leverage when purchasing homes. We then present two reduced-form empirical strategies to highlight the implications of tighter financial constraints for Black borrowers, both of which exploit regulatory limits on loans insured by the Federal Housing Administration (FHA). FHA loans come with less stringent down payment requirements—3.5% instead of 20% for conventional mortgages—but are subject to maximum loan caps so can only be used for relatively inexpensive homes. These caps are set yearly at the county level, generating variation in the size of the down payment requirement across the housing stock. Our first strategy is a bunching estimator showing that Black borrowers disproportionately cluster precisely at the FHA loan cap,

<sup>&</sup>lt;sup>1</sup>Bhutta *et al.* (2020) report that median wealth for Black households below age 35 was \$600 in the 2019 Survey of Consumer Finances, versus \$25,400 for white households. See Chetty & Hendren (2018) on race and neighborhood quality.

indicating a greater distortion in borrowing relative to a frictionless benchmark.

Our second strategy focuses on a natural experiment created by a major reduction in FHA caps, which occurred when temporary measures put in place during the global financial crisis were rolled back in 2014. This unforeseen policy reversal caused down payment requirements to increase sharply in many high-cost areas, while access to leverage was effectively unchanged in low-cost areas. Difference-in-differences estimates indicate sizable impacts on home buying and location choices. After losing access to high leverage mortgages, the share of new mortgage originations to Black borrowers in affected areas dropped by roughly 8 percent. These prospective borrowers did not switch to the rental market, leading to a decline in the overall Black population. We show that high-cost areas provide better income prospects and test scores, highlighting the disproportionate impact of tighter leverage constraints on access to opportunity for Black households.

Motivated by this evidence, we build a spatial general equilibrium model to evaluate and quantify the role of financial constraints in perpetuating racial disparities. The economy consists of high- and low-opportunity areas, which are populated by overlapping generations of heterogeneous risk-averse house-holds that are divided into Black and white demographic groups. Throughout their life-cycles, households choose to either purchase housing or rent in one of the two types of areas. Purchases are financed with long-term defaultable mortgages that are subject to down payment requirements. Households also face idiosyncratic moving and homeownership shocks, which capture residual exogenous motives for relocating and owning (including moving frictions and discriminatory barriers). The two areas differ in income prospects, down payment requirements, and the levels and price elasticities of housing supply. The two groups differ in their initial wealth, income processes, and the probabilities of being born in each area. In equilibrium, differences in house prices and rents arise endogenously across areas as a result of local housing supply and demand.

The central friction we analyze comes from down payment constraints. Low wealth agents, many of whom are current and future Black borrowers, cannot access homeownership because of high prices in high-opportunity areas. As a result, Black households are caught in a spatial version of a poverty trap: they cannot afford down payments to own housing in high-opportunity areas, and hence are limited in their ability to accumulate wealth and afford down payments to begin with. The poverty trap is amplified by geographic variation in the constraint, which is more stringent in high-opportunity areas to replicate the structure of FHA loan caps.

This new framework accounts for spatial and racial heterogeneity in the data from which life-cycle models typically abstract (see, e.g., Gomes (2020) for a survey). The model generates  $2 \times 2$  cross-sectional distributions over individual state variables for the two area types and demographic groups, which are key for evaluating the effects of spatial misallocation on wealth accumulation across groups. We calibrate the model using indirect inference to match our quasi-experimental estimate of the elasticity of Black borrowing to the level of the down payment constraint, which is obtained from our difference-in-differences setting. This is a numerically challenging step which significantly improves the realism of the model.<sup>2</sup>

The model matches targeted differences in income, homeownership, and moving rates across groups and areas. In our calibration, income differences arise due to both spatial income shifters and endogenous skill sorting across areas. In line with empirical estimates, 40% of the differences in income across areas is due to the causal effect of place, and the remainder is due to sorting of higher-productivity workers to higher-income areas.<sup>3</sup> Overall, the model is able to explain more than 55% of racial differences in leverage and more than 65% of the racial gap in housing wealth, despite not targeting them. We then use the model as a laboratory and run several counterfactual experiments to quantify the role of financial constraints as a driver of racial disparities in U.S. data.

The first counterfactual experiment demonstrates the importance of leverage constraints by relaxing the down payment requirement in high-opportunity areas. Specifically, we compare our baseline model with an economy in which the LTV limit in high-opportunity areas is the same as in low-opportunity areas, allowing borrowers to purchase homes in both areas with 5% down. Relaxing the constraint has positive effects for Black households across financial and real measures, reducing Black-white gaps in wealth, income, home-ownership, leverage and consumption. On average, Black household wealth is higher by 11%. To help contextualize the effect of financial constraints in terms of spatial mobility, we show that a 10% reduction in the costs to moving to high-opportunity areas is necessary to generate the same increase in Black wealth.

The key mechanism is a flow of Black households with lower wealth to high-opportunity areas. This result underscores the main insight of our paper: the presence of leverage constraints adversely impacts Black borrowers and leads to spatial misallocation, which in turn persistently impairs income prospects and wealth building. Importantly, our estimates account for equilibrium price adjustments, and we find that house prices grow but rental prices fall in high-opportunity areas. Reductions in the wealth gap are in part driven by an influx of Black homeowners. However, Black renters also move into housing vacated by new homeowners in high-opportunity areas, and benefit from lower rents and better income prospects. Due to a complementarity between the individual and location-specific components of the income process, high productivity Black households particularly benefit in this counterfactual.

High home prices in high-opportunity areas are at the core of the spatial distortion created by down pay-

<sup>&</sup>lt;sup>2</sup>This paper is the first to calibrate a spatial equilibrium model with heterogeneous households to match an empirically identified elasticity, which is endogenous in the model. This is an important step that can help discipline the quantification of this class of models (see, e.g., Nakamura & Steinsson (2018)).

<sup>&</sup>lt;sup>3</sup>See, e.g. Bilal & Rossi-Hansberg (2021) and Card *et al.* (2021).

ment requirements. Our second set of counterfactual experiments examines the role of spatial constraints, in the form of housing supply restrictions, in exacerbating this distortion (see also Hsieh & Moretti, 2019). We consider an economy where the level of housing supply is increased by 10% in high-opportunity areas, relative to the baseline model. This modification corresponds to less stringent regulatory requirements on zoning or, alternatively, an expansion in subsidized housing. Our contribution is to show that the impact of changes in housing supply is strongly heterogeneous across demographic groups. The expansion—and corresponding decline in home prices—results in 2% higher average wealth for Black households, more of whom are able to overcome the down payment constraint and purchase homes (or rent more cheaply) in high-opportunity areas. The consequences are different for white households because they are more likely to own homes. The reduction in home prices actually leads a modest reduction in their average wealth, further reducing the racial gap.

Finally, our third set of counterfactual experiments combines the first two modifications to consider the interaction of financial and housing supply constraints. A higher level of housing supply alleviates one of the main drawbacks of relaxing leverage constraints in high-opportunity areas: an increase in prices due to higher housing demand. As a result of the complementarity between the two modifications, the increase in the share of Black households in high-opportunity areas is larger than the sum of the changes that occur in each experiment individually.

Our results are robust to various alternative specifications of the baseline model. First, the effects of relaxing the down payment constraint in high-opportunity areas are nearly identical when introducing discrimination in mortgage rates. The spatial misallocation due to leverage constraints generates persistent wealth gaps even absent explicit racial discrimination in the financial system. Our results also hold when mortgage rates increase with leverage, as well as when spatial income effects are smaller. They remain essentially unchanged when idiosyncratic moving and homeownership shocks are the same across groups, which shows that preference differences are not the main driver of racial disparities in the model. Finally, extending the model to allow for Payment-to-Income (PTI) limits in addition to LTV limits has little effect on our main findings. One key difference between the two constraints is that PTI constraints can be met by households who move to high-opportunity areas and contemporaneously use higher labor income to make mortgage payments. As a result, policymakers concerned about racial inequality or spatial misallocation may wish to consider regulations that sort borrowers on productivity rather than initial wealth such as PTI constraints.

There are two important caveats to our analysis. First, our conclusions should not be construed as advocating for the unrestricted expansion of access to leverage. The results highlight important tradeoffs between down payment constraints and considerations of equity across groups. However, analyzing the implications for the optimal design of mortgage policy would require taking into account a range of factors that go beyond the scope of our model, particularly the consequences for financial stability.<sup>4</sup> Nevertheless, the model does account for the general equilibrium effects of financial constraints on house prices and households' default risk, and we find that the effects on credit risk vary substantially across areas. Default rates increase when leverage is relaxed in low-opportunity areas where labor markets are weaker. Alternatively, allowing for more leverage in high-opportunity areas actually improves spatial allocation and hence incomes, helping borrowers absorb shocks and lowering default rates. These findings suggest that while increasing leverage may add to household risk, all else equal, it is also critical where borrowers locate.

Second, the reduced-form analysis exploits variation in FHA limits and down payment constraints in the model partially replicate the FHA system. While these choices are useful for identification, they do not imply that the distortions we examine are only a consequence of the availability of FHA lending (or lack thereof). Given the distribution of wealth for Black households, even a 3.5% down payment requirement puts a large fraction of the housing stock out-of-reach (see Figure A.I). As such, the spatial distortion we highlight is first and foremost a consequence of down payment requirements and relevant even within areas that are entirely eligible for the FHA. A related concern is that, in principle, the FHA system relaxes credit score requirements alongside leverage constraints. However, average credit scores for FHA borrowers have consistently exceeded 660 since the financial crisis, suggesting that a large fraction of FHA borrowers have the option to access mortgage lending through conventional channels, and that leverage is the key driver of demand for FHA loans.<sup>5</sup>

**Related literature** Our paper contributes directly to two broad literatures. The first is a resurgence of work studying the Black-white wealth gap and the role of housing. While there has long been both empirical and theoretical work considering disparities in housing wealth (see, e.g. Gyourko *et al.*, 1999; Charles & Hurst, 2002; Collins & Margo, 2011; Garriga *et al.*, 2017; Stein & Yannelis, 2020), including older work examining FHA borrowing by race (e.g. Canner *et al.*, 1991), a new wave of studies using rich historical microdata has brought new insights into both the historical persistence of the racial wealth gap overall (Derenoncourt *et al.*, 2022; Boerma & Karabarbounis, 2021; Bartscher *et al.*, 2022) and the nature of housing gaps faced by Black borrowers (Bayer *et al.*, 2021, 2014; Eldemire *et al.*, forthcoming). This literature has emphasized specific barriers to the accumulation of housing wealth for Black households based on differences in house price appreciation (Kermani & Wong, 2021; Kahn, 2021; Wolff, 2022), property tax assessments (Avenancio-Leon & Howard, 2022), refinancing propensities (Gerardi *et al.*, 2021a,b), and credit supply (Fuster *et al.*, 2022).

<sup>&</sup>lt;sup>4</sup>This exercise would require fully modeling the banking system, and introducing aggregate risk and default externalities.

<sup>&</sup>lt;sup>5</sup>See https://www.urban.org/sites/default/files/publication/92676/2017\_08\_18\_sixty\_years\_of\_pmi\_finalizedv3\_3.pdf.

Recent studies have also explored the role of racial disparities in mortgage access, with mixed results— Ghent *et al.* (2014) and Giacoletti *et al.* (2022) show evidence of discrimination in pricing and approvals and Bartlett *et al.* (2021) finds evidence of disparities in interest rates, while Bhutta & Hizmo (2021) argues rate differences can be accounted for by racial differences in the take-up of mortgage points.

We add to this literature by calling attention to a new dimension of housing disparities, a racial leverage gap, and analyzing its consequences for wealth accumulation using a spatial general equilibrium model that accounts for home price responses and endogenous moving decisions. Combined with our reduced-form evidence, the model allows us to quantify a new channel that perpetuates wealth differences: the spatial misallocation generated by leverage constraints. By analyzing the role of leverage, our paper also relates to recent work that has emphasized the ambiguous effects of financial variables on wealth inequality, but has thus far focused on interest rates (e.g. Gomez & Gouin-Bonenfant, 2020; Greenwald *et al.*, 2021).

Second, we add to the macro-finance literature that analyzes the impacts of financial constraints in lifecycle models with heterogeneous households and incomplete markets. This includes Cocco (2005), Corbae & Quintin (2015), Favilukis *et al.* (2017), Greenwald (2018), Gete & Zecchetto (2018), Chen *et al.* (2019), Kaplan *et al.* (2020), and Greenwald *et al.* (2020). We depart from existing models by introducing a new type of 2 × 2 heterogeneity across geographic areas and demographic groups, which accounts for spatial and racial differences in the data that these models typically abstract from. Endogenizing prices and location decisions in this context is a challenging exercise, which we tackle using methods from the dynamic demand literature. The resulting richness is key for evaluating the real effects of financial and spatial constraints for long-run outcomes, which would be difficult to measure and identify in the data. Another contribution of our work is to significantly improve the quantification of this class of models by calibrating the model to match an empirically identified elasticity, which is endogenous in our setting. This approach can help improve the realism of recent spatial macro-finance models with heterogeneous agents (e.g., Favilukis & Van Nieuwerburgh, 2021; Favilukis *et al.*, 2023; Mabille, 2023) and with identification in macro-finance more broadly (e.g. Nakamura & Steinsson, 2018).

Finally, the persistence of a racial wealth gap in the data is at odds with the predictions of workhorse frameworks such as infinite-horizon models in which initial conditions dissipate in steady state. Theoretical and empirical work has emphasized the role of self-saving to overcome financial constraints (e.g., Moll, 2014; Blattman *et al.*, 2020), suggesting the possibility of long-run convergence for agents who begin with low initial wealth. Our findings suggest a possible resolution of this tension by highlighting the role of leverage constraints, which can generate persistent wealth differences through spatial misallocation.

The paper proceeds as follows. In Section 2, we present stylized facts on the Black-white leverage gap. In Section 3, we present quasi-experimental evidence on the contribution of financial constraints to the spatial

allocation of Black households. Section 4 describes our spatial general equilibrium model of housing choice and Section 5 discusses the calibration. Section 6 reports the results and Section 7 provides robustness around these estimates. We conclude in Section 8.

## 2 Data and Stylized Facts: The Black-White Leverage Gap

We begin by documenting the main stylized fact that motivates our analysis: Black borrowers have substantially higher leverage than white borrowers at the time of mortgage origination. We exploit recent changes in Home Mortgage Disclosure Act (HMDA) data reporting to accurately and comprehensively measure this racial leverage gap. We show that higher leverage comes because Black households make smaller down payments in dollar terms, and that it is facilitated by mortgages originated through the Federal Housing Administration (FHA), which are disproportionately used by Black borrowers. The differential use of high leverage mortgages and the FHA suggests that leverage constraints—limits on the maximum size of home a buyer can purchase with a given down payment—bind more tightly for Black households.

#### 2.1 Data

We combine several sources of micro-data. Our primary source is loan-level HMDA data. HMDA captures close to the full universe of mortgage originations and contains comprehensive information on race and ethnicity. Crucially for our analysis, HMDA began to include home prices and loan-to-value ratios in 2018, allowing a direct window into leverage differences by race in recent years. Our benchmark sample focuses on owner-occupied, first-lien, new origination mortgages. We supplement this with American Community Survey (ACS) 5-year estimates at the census tract and county level. We use a series of additional datasets for the calibration our model. To connect information on borrowers over time and measure moving rates, we use Infutor data (as discussed in Diamond *et al.*, 2019). We also use the Current Population Survey (CPS), the Survey of Consumer Finances (SCF), and the Survey of Consumer Finances Plus (SCF+) as described in Kuhn *et al.* (2020).

#### 2.2 The Racial Leverage Gap

Panel A of Figure 1 presents the racial leverage gap: Black borrowers have strikingly higher leverage ratios at mortgage origination. This plot shows the distribution of combined loan-to-value ratios at origination for Black and white borrowers from HMDA in 2018. A substantial fraction of Black borrowers—roughly 60%—have initial combined loan-to-value-ratios (CLTV) above 95 (implying a down payment of less than

5%). This stands in contrast to less than 30% of white borrowers. Indeed, the median CLTV for Black borrowers is 96.5 (vs. 90 for white borrowers). These differences persist and even grow beyond origination. For example, the median LTV for Black borrowers with mortgage debt in the SCF+ in 2016 is roughly 66, compared to 52 for white borrowers.<sup>6</sup>

The presence of large Black-white differences in leverage shows that racial housing gaps go beyond well-studied differences in homeownership. A disproportionate share of black borrowers take effectively the maximum leverage available in the US mortgage system (an initial CLTV of 96.5). This suggests that leverage constraints differentially bind for Black households.<sup>7</sup>

Appendix Table A.I shows that leverage differences are robust to controlling for geography, income, or other borrower characteristics (although wealth is not observable in our data). This is not to suggest that the leverage gap represents a causal effect of race. Differences in leverage likely reflect pre-existing and historically determined disparities in wealth and access to capital that go beyond current income.<sup>8</sup> Racial disparities also persist when analyzing down payments in dollar terms—Black borrowers typically purchase homes with much smaller down payments, and are much more likely to post less than \$10,000 when purchasing a home. This confirms that the leverage gap is not a consequence of Black households choosing more expensive homes.

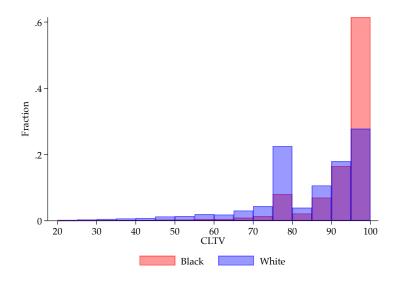
In the presence of a down payment requirement, available wealth determines the set of possible housing and location choices for prospective homeowners. As a result, the very presence of a leverage gap suggests that down payment constraints have differential spatial consequences for Black households. There are two potential concerns with this this interpretation. First, higher leverage by Black borrowers could potentially reflect higher preferences for debt or other demand side factors. Second, it could reflect supply-side factors, like the availability of FHA loans in Black neighborhoods. An examination of the wealth distribution in the SCF data helps to mitigate these concerns. Panel A of Figure A.I shows the fraction of households with enough liquid wealth to post the required down payment at various points in the national wealth distribution. A large fraction (nearly 70%) of Black individuals appear constrained in their ability to purchase a house in the 25th percentile of the national distribution, and less than 10% have the wealth to meet the

<sup>&</sup>lt;sup>6</sup>The concentration of minority borrowers in high leverage loans—particularly Black borrowers, but also Hispanic borrowers—is especially stark when examining the composition of borrowers across the LTV distribution by race and ethnicity. As shown in Panel B of Figure 1, white borrowers make up roughly 80% of the total borrower pool across the distribution below 90 LTV, but only 64% of the borrower pool among those with CLTV over 95.

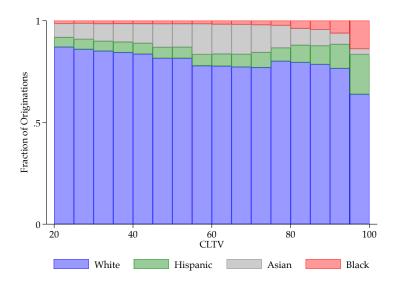
<sup>&</sup>lt;sup>7</sup>Borrowers typically face two explicit financial constraints when originating a mortgage. One is a leverage (LTV) constraint, which reflects the extent to which borrowers have access to capital to make a down payment. The other is a payment-to-income (PTI) constraint, which captures the loan burden relative to current flow income. We find that racial differences in PTI are significantly less salient than for LTV (see Appendix Figure A.II), which motivates our focus on the LTV constraint.

<sup>&</sup>lt;sup>8</sup>For example, SCF data from 2019 shows that Black and Hispanic families are much less likely to receive inheritances, gifts, and other family support (Bhutta *et al.*, 2020). Close to 30% of white families received an inheritance in the survey, compared to 10% of Black families and just 7% of Hispanic families. Charles & Hurst (2002) emphasize the role of parental transfers as drivers of racial differences in housing behavior (see also Benetton *et al.*, 2022). Expected family transfers are much higher for white households in the SCF as well. In addition to formal bequests, which tend to be received later in the life-cycle, white families also experience higher levels of family support; 72% report being able to receive \$3,000 from family or friends, compared to just 41% of Black households.

#### FIGURE 1: THE BLACK-WHITE LEVERAGE GAP









*Notes:* Panel A plots the distribution of leverage at origination for Black and white borrowers. Panel B plots the share of borrowers by race and ethnicity across the leverage distribution. Data includes all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2018 HMDA data with combined loan to value ratios from 20–100. In Panel A Black and white categories are inclusive of Hispanic households, while in Panel B these categories refer to non-Hispanic households.

down payment requirement for the median home.<sup>9</sup> Panel B of this figure indicates that constraints also bind within MSAs.

#### 2.3 The FHA Provides the Dominant Channel for High Leverage Loans

The Federal Housing Administration (FHA) is the largest source of high leverage loans for all borrowers, including Black households. Panels A and B of Appendix Figure A.III show that the majority of very high leverage loans are originated through the FHA (and that nearly all FHA loans are high leverage). In our 2018 sample, FHA loans represent under 2 percent of mortgages with initial CLTV below 80 but nearly 70 percent of those with initial CLTV over 95.

The FHA system was created in the wake of the Great Depression, when private lenders typically required much higher down payments for private mortgages. In its current form, the FHA provides approved lenders with 100% guarantees against default for qualifying loans. In exchange for an upfront fee and recurring insurance payment, borrowers with credit scores above 580 may make down payments as low as 3.5% (an initial LTV of 96.5).<sup>10</sup> While it is possible to get a high leverage loan through a conventional channel (including conforming loans sold to Fannie Mae or Freddie Mac) doing so requires costly private mortgage insurance that varies substantially with borrower risk. There is a significant clustering precisely at the limit of 96.5 for FHA loans, while the modal conventional loan has an initial CLTV of 80.

Given the relatively high leverage taken by Black borrowers, the FHA is the key origination channel. As panel C of Appendix Figure A.III shows, more that 50% of loans to Black households in our 2018 sample were through the FHA, compared to roughly 20 percent of loans to white households. While the FHA allows borrowers a relatively low-cost way of accessing high leverage loans, only certain loans qualify. Perhaps the most important constraint is that the FHA imposes county-specific loan caps that limit the amount a household is able to borrow. As it currently stands, these caps are set at 115 percent of last year's median home price for the local area subject to a nationwide floor (\$356,362 for the year 2021) and a nationwide ceiling (\$822,375 in 2021).<sup>11</sup> As a consequence, the relaxed down-payment requirement FHA enabled by the FHA is only relevant for a portion of the housing stock.

<sup>&</sup>lt;sup>9</sup>This is true even though we assume households may take an LTV ratio as high as 96.5% for loans under the FHA loan cap, as discussed in subsection 2.3. Higher than this amount, we assume that a 20% down payment is required.

<sup>&</sup>lt;sup>10</sup>Borrowers with credit scores as low as 500 can also qualify for FHA mortgages, but must have down payments of 10 percent.
<sup>11</sup>See: https://archives.hud.gov/news/2020/pr20-201.cfm.

## 3 Reduced-Form Evidence: Leverage Constraints Bind More for Black Households

We next show direct evidence that leverage constraints differentially distort the borrowing, purchase, and location choices of Black borrowers, with real consequences for access to opportunity. The presence of a leverage constraint forces borrowers to make large down payments to access homeownership. The upfront burden tends to be largest in geographic areas with strong labor markets, good schools, and high intergenerational mobility. Leverage constraints may therefore generate spatial rationing on the basis of current wealth, rather than productivity or permanent income. We exploit variation in the constraint generated by FHA loan caps using bunching and difference-in-difference approaches. Ultimately, we also produce moments from this estimation that help calibrate our equilibrium model.

#### 3.1 Leverage Constraints Distort Loan Sizes for Black Borrowers

We begin by showing that Black households are more likely to choose a loan precisely at the FHA cap, generating excess bunching for Black versus white borrowers. Below the cap, most borrowers qualify to put as little as 3.5 percent down, but lenders typically require larger down payments—often 20 percent—for loans above the cap. This generates a kink in the down payment requirement at the county-specific loan cap. The concentration of borrowers at the threshold indicates that the leverage constraint disproportionately binds for Black households, and that loan sizes are differentially restricted relative to a world with no leverage constraint.

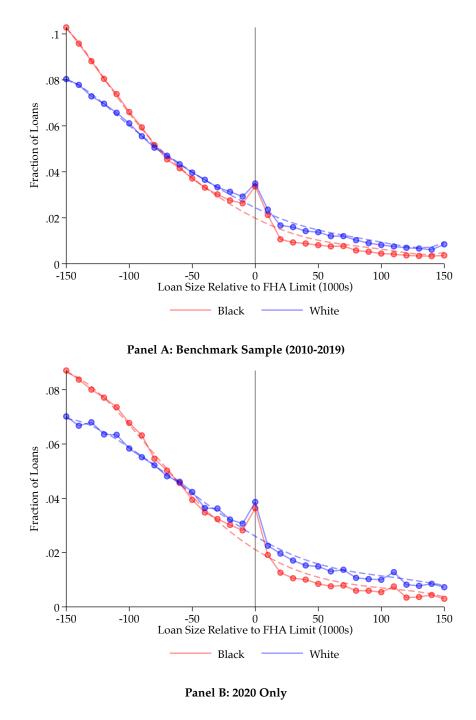
We present graphical evidence of this excess bunching in Figure 2. The solid lines and dots present the distribution of originated loans for Black and white borrowers in \$10,000 intervals, relative to the county-specific FHA cap (which is normalized to 0). The dashed lines represent estimates of the counterfactual distribution for each group in the absence of the cap, calculated following Chetty *et al.* (2011) and explained in more detail below.<sup>12</sup>

A first observation is that there is more mass in the left portion of the distribution for Black borrowers. These households tend to choose smaller loans (relative to the FHA cap) but the proportion of white borrowers begins to exceed that of Black borrowers for loans roughly \$50,000 below the limit. Following this trend, the counterfactual distributions indicate that a substantially greater share of white borrowers would choose loans in the vicinity of the FHA cap in the absence of a limit.

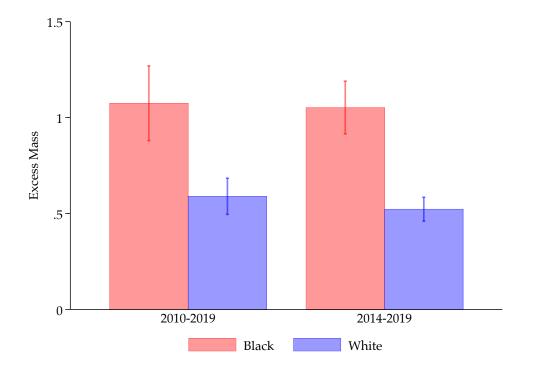
The presence of the FHA cap generates substantial bunching for both groups, but there is noticeably

<sup>&</sup>lt;sup>12</sup>See Heilbron (2022) for further analysis on unconditional bunching at the FHA cap.

FIGURE 2: DIFFERENTIAL BUNCHING AT COUNTY FHA LIMITS FOR BLACK HOUSEHOLDS



*Notes:* Solid lines and dots show the fraction of Black and white households in with mortgages in each \$10,000 interval surrounding the county specific FHA limit. Dashed lines denote counterfactual distributions constructed following Chetty *et al.* (2011), with the excluded bunching region defined as the \$10,000 above or below the limit itself. Data includes all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2010–2020 HMDA data.



#### FIGURE 3: EXCESS MASS AT THE FHA THRESHOLD FOR BLACK AND WHITE BORROWERS

|             | 2010-               | -2019               | 2014-               | -2019               |
|-------------|---------------------|---------------------|---------------------|---------------------|
| _           | Black               | White               | Black               | White               |
| Excess Mass | 1.075***<br>(0.099) | 0.590***<br>(0.048) | 1.053***<br>(0.070) | 0.523***<br>(0.032) |

*Notes:* Estimates of excess mass at the county specific FHA limit for Black and white borrowers. Estimates and bootstrapped standard errors (shown in parenthesis) constructed following Chetty *et al.* (2011), with the excluded bunching region defined as the \$10,000 bin above or below the limit itself. Sample includes all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2010–2019 HMDA data within \$150,000 of the FHA limit. Error bars in plots represent 95% confidence intervals. \*p < .1; \*\*p < .05; \*\*\*p < .01.

more bunching for Black households. Despite the fact that the counterfactual density for Black households is well below that for white, the fraction of loans at the limit is effectively identical. A relatively standard bunching estimator allows us to quantify this excess mass. We first fit a 7th order polynomial to the number of loans in each \$10,000 bin of loan sizes, considering \$150,000 on either side of the county-specific FHA threshold

$$C_{j} = \sum_{i=0}^{7} \beta_{i}^{0} (Z_{j})^{i} + \sum_{i=-1}^{1} \gamma_{i}^{0} \cdot \mathbf{1} \{ Z_{j} = i \} + \varepsilon_{j}^{0}.$$
(1)

Here,  $Z_j$  is the loan size relative to the threshold in \$10,000 intervals. The inclusion of the  $\gamma_i^0$  coefficients allows us to exclude a bunching region (the threshold itself and the \$10,000 bins above and below) from influencing our  $\beta_i^0$  estimates. A basic estimate of the counterfactual distribution is then  $\hat{C}_j = \sum_{i=0}^7 \hat{\beta}_i^0 (Z_j)^i$ :

$$C_j \cdot \left(1 + \mathbf{1}\{j > R\} \frac{\widehat{B}_N}{\sum_{j>1} C_j}\right) = \sum_{i=0}^q \beta_i (Z_j)^i + \sum_{i=-1}^1 \gamma_i \cdot \mathbf{1}\{Z_j = i\} + \varepsilon_j$$
(2)

where  $\widehat{B}_N = \sum_{i=-1}^{1} \widehat{\gamma}_i$ . This is computed with an iterative, fixed point approach, and standard errors are bootstrapped following Chetty *et al.* (2011). Our bunching estimates are the excess mass in the bunching region

$$\hat{b} = rac{\widehat{B}_N}{\sum_{i=-1}^1 rac{\hat{C}_j}{3}}$$

We compute this separately for Black and white households.

Figure 3 presents the estimates of  $\hat{b}$  separately for both groups. The excess mass near the threshold is over 107% of the counterfactual mass for black households, and under 60% of the counterfactual mass for white households. We get similar estimates when considering only a period in which FHA limits were relatively tight (2014–2019). This evidence indicates that FHA caps are differentially binding for Black households. Strict leverage constraints above the threshold lead Black borrowers to take smaller loans than they would in an unconstrained world.

#### 3.2 Leverage Constraints Distort Location Choices for Black Households

We next ask whether leverage constraints have real consequences for the home buying and location choices of Black households. It is possible, in principle, that the distortions in loan size shown in Subsection 3.1, have minimal geographic consequences. Prospective buyers may select less expensive housing in the same location, finance the purchase with other means, or switch to the rental market.

The basic descriptive patterns in the data suggest that leverage constraints meaningfully impact where Black households buy and live. The analysis in Appendix Tables B.I and B.II, which we describe in detail in Appendix B, shows that looser leverage constraints, as measured by access to 3.5% down FHA loans, are closely related to the presence of Black borrowers. Less restrictive FHA limits coincide with a greater share of Black mortgage borrowers, and increases in limits correlate with increases in the Black share. Furthermore, when a given location or property value becomes eligible for an FHA loan (e.g. because FHA limits rise) the likelihood a buyer is Black increases. These patterns hold even with rich fixed effects aimed at isolating within-location variation in eligibility driven by year-to-year changes in FHA limits.

#### Natural Experiment: A Major Reduction in FHA Limits

The main concern with the descriptive patterns presented in Appendix B is that FHA limits are not exogenously given. They are determined, to some degree, by local home prices, and are thus closely associated with gentrification, urbanization, and other factors that co-vary with local demographics. To address these potential endogeneity concerns, we present results from a natural experiment to demonstrate that leverage constraints causally impact where Black households choose to buy and live. Specifically, we show that plausibly exogenous changes in FHA caps impact the composition of borrowers and residents in a geographic area. When leverage constraints are tighter (FHA caps are lower) fewer Black households originate mortgages and the Black population falls.

Our strategy is built around a major *reduction* in FHA limits that came when temporary measures enacted during the great financial crisis were rolled back. The Economic Stimulus Act of 2008 expanded loan limits for high cost areas, temporarily setting the limits at 125% of the area median, with a nationwide cap of \$729,250. From 2009–2013, these caps remained at 125% of the pre-2008 median price, even in areas that experienced declining home prices over the intervening period. In 2013, the Department of Housing and Urban Development (HUD) announced that these expansions would expire at the beginning of 2014, with FHA limits dropping to 115% of the local median and the nationwide ceiling dropping to \$625,500.<sup>13</sup>

This drop is evident in the red line in Panel A of Figure 4, which shows the average FHA limit for *treated* census tracts (all those that experienced a 2014 decline in the FHA limit, representing 41% of tracts that appear in our 2014 HMDA sample). The limits were effectively unchanged from 2008 to 2013, but fell sharply in 2014 (by roughly \$75,000) after the expansions were rolled back. The blue line, which captures all other tracts, is similarly flat from 2008 to 2013, but displays no corresponding reduction in 2014. We label these *control* tracts.<sup>14</sup>

<sup>&</sup>lt;sup>13</sup>See https://www.hud.gov/sites/documents/EFFFHALLIADJUST2014-FINAL.PDF.

<sup>&</sup>lt;sup>14</sup>Defining treatment vs. control in this manner invites a potential endogeneity concern. For example, a moderately high cost area that experiences a sharp increase in home prices in 2013 might be labeled as control if 115% of median prices exceeds the limits set in 2008. In principle, this could induce a correlation between treatment status and post-2008 home price trends. To address this, we consider an alternative ex-ante definition in our regressions, defining all tracts above the nationwide minimum in 2008 as treated and assigning all others to the control group. This assigns in 38% of tracts to the treatment group. The plot in Panel A and our results below are essentially unchanged under this definition.

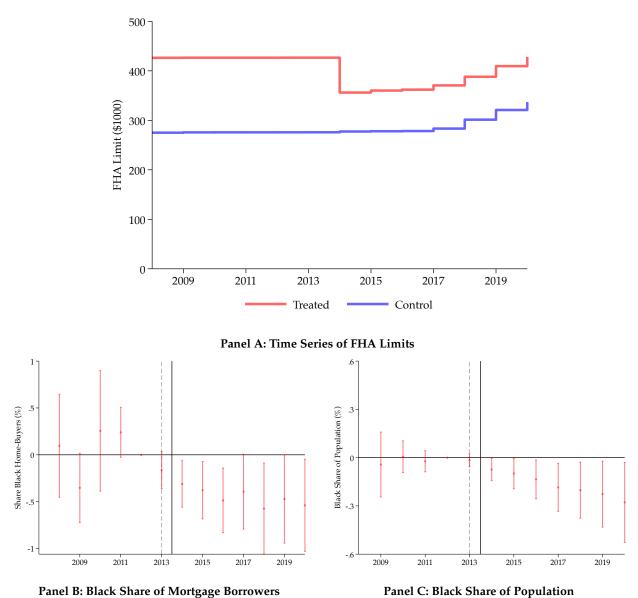
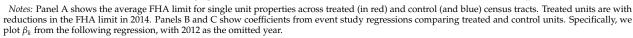


FIGURE 4: Reduction in FHA Limits Alter Mortgage and Location Choices for Black Households



$$\mathbf{y}_{jt} = \alpha_j + \gamma_t + \sum_{k=2008}^{2020} \beta_k (\operatorname{Treated}_j \cdot \mathbf{1}_{\{t=k\}}) + \varepsilon_{jt}.$$

In panel B,  $y_{jt}$  is the *share of black borrowers* ×100 at the tract level in our HMDA sample, which includes all owner occupied, first lien, new purchase mortgages. In Panel C,  $y_{jt}$  is the *share of black residents*×100 in the tract in the 5 year ACS (which began to be reported in 2009). Solid vertical line denotes 2014 reduction in FHA limits, dashed vertical line denotes announcement of the reduction in 2013.

#### A Difference-in-Differences Approach

We implement a difference-in-differences approach to test whether this reduction in FHA limits differentially impacted Black households. We consider the following regression specification for tract *j* in year *t*:

Share Black<sub>jt</sub> = 
$$\alpha_j + \gamma_t + \beta$$
(Treated<sub>j</sub> ×  $\mathbf{1}_{\{t \ge 2014\}}$ ) +  $\varepsilon_{jt}$ . (3)

Here,  $\alpha_j$  and  $\gamma_t$  are tract and year fixed effects, respectively. We define Share Black<sub>*jt*</sub> either as the share of originations in the tract by Black households in HMDA data (to examine the impact on mortgage borrowing) or as the share of Black residents relative to the tract population in ACS data (to examine the impact on the spatial allocation of households).

#### **Results: Black Home-Buying and Population Share Fall**

Panels B and C of Figure 4 present event study versions of the specification in Equation 3 that interact the *Treated<sub>j</sub>* indicator with each calendar year. We do not see evidence of pre-trends in either outcome (although there are fluctuations in the Black share of mortgage borrowers in the years immediately following the financial crisis). However, we see meaningful declines in treated tracts in terms of mortgage borrowing and residency for Black households after the FHA limits were reduced. This effect appears to grow over time, particularly when considering the population share (perhaps unsurprising, given that this variable represents a stock rather than a flow and the structure of the ACS).

The results in Panel A of Table 1 show that tighter leverage constraints differentially impact the homeownership choices of Black households. The dependent variable is the tract-level share of mortgage borrowers. Our estimates indicate that the 2014 reduction in FHA limits caused the share of Black borrowers to drop by roughly half a percentage point in treated tracts (relative to controls). Because Black borrowers are responsible for a small share of all mortgage originations, this represents a decline of nearly 8 percent of the mean. When restricting to tracts with comparatively large Black populations (those above the national median in 2010), the impact is even larger: a decline of over 1.1 percentage points, almost 10 percent of the mean. The fact that the Black share of all mortgage borrowing declined indicates that Black households did not substitute to other conventional high-leverage mortgage products as access to FHA lending declined.

This drop in homeownership in turn distorts location choices for Black households (Panel B). Our estimates suggest that treated areas experienced a decline in the Black share of the population on the order of 0.15 percentage points, or 1 percent of the mean, with even larger effects in areas with a high initial concentration of Black residents. This represents a sizable decline in the stock of Black households in a relatively small number of years. Our findings therefore indicate that the tightening of leverage constraints has real geographic consequences. Adjustment to the rental stock does not substitute for homeownership, so the impacts of tighter leverage affect where Black households live.

#### Sensitivity of Mortgage Borrowing to the FHA

The implicit assumption underlying our difference-in-differences approach is that reductions in FHA lending were the source of changes in borrowing and location decisions for Black borrowers. Panel A of Appendix Table A.II shows a basic pre-requisite for this assumption to hold: the 2014 tightening in FHA limits led to a differential reduction in FHA lending in treated areas. FHA lending fell by 5 percentage points, or roughly 15 percent of the mean, in impacted census tracts. This effect is statistically significant at any conventional level, with an F-statistic over 65. In Panel B of Appendix Table A.II , we combine this result with our previous evidence to estimate the sensitivity of mortgage borrowing by Black households to the presence of the FHA. Specifically, we estimate the following IV regression:

Share Black<sub>*it*</sub> = 
$$\alpha_i + \gamma_t + \beta$$
FHA Share<sub>*it*</sub> +  $\varepsilon_{it}$ 

In the first stage, we predict the fraction of originations in a tract that are originated through the FHA channel using our difference-in-difference approach.

This provides an estimate of  $\frac{\Delta(\pi_{Black}^{\mu})}{\Delta(\ell_{jt}^{LTV+})}$ , a (linearized) version of the sensitivity. Our estimates indicate that a 10 percentage point reduction in the share of FHA loans generates a roughly 1 percentage point reduction in the share of Black borrowers. Crucially, this also provides us with a moment that we are directly able to match in our structural model. We discuss our calibration in more detail in Section 5.

#### 3.3 Leverage Constraints and Opportunity

Treated census tracts have stronger labor markets, compared to control tracts. For example, median income was 30 percent higher in treated versus control areas in 2014. The reduction in the Black population in treated tracts generated by the 2014 FHA limit reduction therefore represents a shift of Black households away from more prosperous locations. While the causal effect of place is a complex notion that we consider in more detail in our structural model (which allows us to separate the income boost provided by a strong labor market from skill sorting), the pattern in this natural experiment reflects a broader relationship across the country. Leverage constraints bind most tightly in locations with more robust labor markets, better test scores, and greater intergenerational mobility.

In particular, larger down payments are required in locations that appear to offer the greatest opportunity. Panel A of Appendix Table A.III shows that borrowers make larger down payments in census tracts

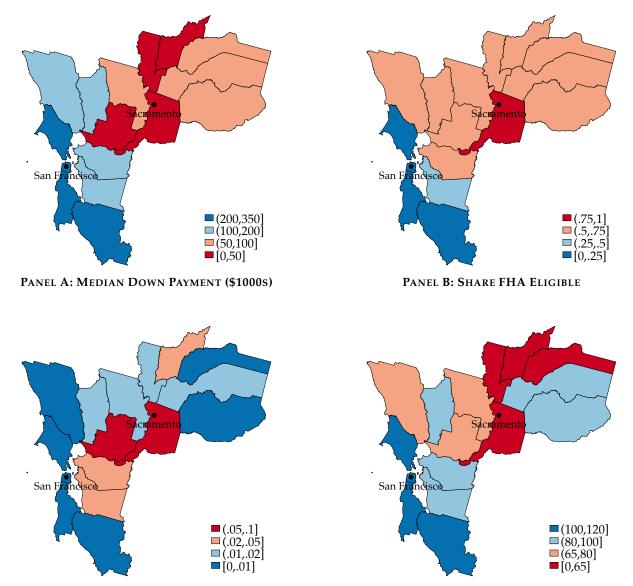
| _                     | Treated=Any Reduction in 2014                                       |                 | Treated=Above Floor in 2008                                       |                |
|-----------------------|---|-----------------|---|----------------|
|                       | Full Sample   | High Black Pop. | Full Sample   | High Black Pop |
| Treated $\times$ Post | -0.487***   | -1.159***       | -0.545***   | -1.176***      |
|                       | (0.179)   | (0.378)         | (0.173)   | (0.353)        |
| Mean of Dep. Var.     | 6.20  | 12.1            | 6.20  | 12.0           |
| N                     | 700778  | 252281          | 699710  | 226774         |
| Tract FEs             | Yes   | Yes             | Yes   | Yes            |
| Year FEs              | Yes   | Yes             | Yes   | Yes            |
|                       | Panel B: Impact of FHA Limit Reduc<br>Treated=Any Reduction in 2014 |                 | tion on Share Black Population (%)<br>Treated=Above Floor in 2008 |                |
| -                     | Full Sample   | High Black Pop. | Full Sample   | High Black Pop |
| Treated $\times$ Post | -0.128**  | -0.353**        | -0.154**  | -0.405***      |
|                       | (0.065)   | (0.140)         | (0.063)   | (0.138)        |
| Mean of Dep. Var.     | 13.3  | 26.1            | 13.3  | 26.1           |
| N                     | 603405  | 228576          | 602469  | 228315         |
| Tract FEs             | Yes   | Yes             | Yes   | Yes            |
| Year FEs              | Yes   | Yes             | Yes   | Yes            |

## TABLE 1: IMPACT OF FHA LIMIT REDUCTION ON MORTGAGE ORIGINATION AND LOCATION CHOICES FOR BLACK BORROWERS

*Notes*: Coefficients from difference-in-difference regressions comparing treated census tracts before and after the 2014 reduction in FHA limits. Specifically, we show  $\beta$  from the following regression:

 $\mathbf{y}_{jt} = \alpha_j + \gamma_t + \beta(\operatorname{Treated}_j \cdot \mathbf{1}_{\{t \ge 2014\}}) + \varepsilon_{jt}.$ 

We consider two definitions of treatment. Any reduction in 2014 refers to all tracts that experience a reduction in the FHA limit in 2014. Above floor in 2008 refers to all tracts with an FHA limit above the nationwide floor in 2008. In panel A,  $y_{jt}$  is the *share of black borrowers* ×100 at the tract level in our HMDA sample, which includes all owner occupied, first lien, new purchase mortgages. In Panel B,  $y_{jt}$  is the *share of black residents*×100 in the tract in the 5 year ACS. Standard errors, clustered at the county level, are included in parentheses. \*p < .05; \*\*\*p < .01.



# FIGURE 5: OPPORTUNITY AND LEVERAGE CONSTRAINTS IN THE SAN FRANCISCO BAY AND SACRAMENTO METRO AREAS

PANEL C: BLACK SHARE OF MORTGAGES

PANEL D: MEDIAN INCOME (\$1000s)

*Notes:* County level characteristics in the San Francisco Bay and Sacramento Metro Area. Median down payment, share FHA eligible, and Black share of mortgages derived from 2018 owner occupied, new purchase mortgages in HMDA, where share FHA eligible refers to the fraction properties that satisfy  $0.965 \times \text{Price}_{ijt} \leq \text{FHA Limit}_{jt}$ . Median income based on 2018 5-year ACS county level estimates.

with higher incomes, a larger number of reachable high-paying jobs, higher test scores for children, and greater intergenerational mobility (as measured by the predicted income rank of local children with parents in the 25th percentile of the distribution, as estimated in Chetty *et al.* (2018)). These higher down payments reflect two factors. The first is simply higher home prices. Unsurprisingly, labor market prospects and other amenities are capitalized into home values. The second is the tightness of the leverage constraint. Given the structure of the mortgage market and the FHA system, access to high-leverage loans disappears as prices rise and, consequentially, as labor markets, test scores, and mobility improve. The remaining panels of Appendix Table A.III show that these measures of opportunity negatively correlate with (i) borrower leverage, (ii) the fraction of the housing stock that is eligible for FHA loans, and (iii) the fraction of mortgages that are actually originated through the FHA.

This pattern indicates that leverage constraints may ration access to opportunity, at least for those who value homeownership. Buying in a high-opportunity area requires substantial upfront wealth. Because potential buyers cannot borrow against future earnings to finance the down payment, this creates differences in access to homeownership, and therefore opportunity, on the basis of current liquidity rather than lifetime earnings. The maps in Figure 5 provide one example of this phenomenon, contrasting the San Francisco Bay Area—one of the nation's most expensive and productive regions—with the Sacramento Metro Area.

There is a substantial leverage burden in San Francisco: the median down payment exceeded \$300,000 in much of the region in 2018, in part because a small fraction of homes can be purchased via the FHA. In contrast, the median down payment in Sacramento county was close to \$25,000 in 2018 and a large fraction of homes were eligible for financing via the FHA, at least in principle. The leverage burden goes hand in hand with labor markets: median income in San Francisco county exceeds \$100,000, but falls below \$65,000 in Sacramento. Finally, these patterns reflect to where Black households ultimately choose to buy and live. Less than 1% of mortgage originations in core Bay Area counties went to Black households, compared to over 5% in Sacramento County. While the Bay Area provides a particularly striking case, the same pattern exists in relatively strong labor markets across the country.

## 4 Spatial General Equilibrium Model of Housing Markets

This section describes a life-cycle model of the cross-section of housing markets with overlapping generations of heterogeneous households, incomplete markets, and endogenous house prices and rents. Motivated by our empirical findings, the key feature is a new type of  $2 \times 2$  heterogeneity. Households belong to two *demographic groups*, which correspond to Black and white populations. Over their life-cycles, they move and locate across two types of *housing areas*, which correspond to low- and high-opportunity locations. The degree to which households accumulate wealth depends jointly on their choices of area, housing, leverage, and savings. These choices, in turn, depend on their initial groups and areas, and within those, on their age, income, wealth, and homeownership.

The main friction is that, in the presence of leverage constraints, groups with low levels of initial wealth will find it difficult to access more expensive areas, especially when they also have tighter leverage requirements as in the data. This limits income opportunities and wealth accumulation for households with worse initial conditions for two reasons. First, these areas offer more valuable housing units as investment assets in dollar terms. Because households have a finite lifespan, the value of the house that they are able to buy helps determine the wealth they accumulate over their life-cycles, and the value of bequests left to the next generation in the same group. Second, these areas offer higher labor market returns, which allow households to save more every period and accumulate wealth faster.

#### 4.1 Environment

The economy is populated by overlapping generations of heterogeneous risk-averse households. Markets are incomplete, and house prices and rents are endogenous. Population size is stationary, and there is a continuum of measure 1 of households with rational expectations. Time is discrete.

**Life-cycle** Households live for twenty periods, which each correspond to four years. They work for the first eleven periods and then retire. Workers earn labor income and retirees earn pension income, which is lower on average. Shares  $\pi_g$  of households are born into demographic groups g = B, W (Black or white). In each of those, shares  $\pi_g^j$  of households are born into areas j = L, H (low- or high-opportunity).

**Preferences** Households have constant relative risk aversion (CRRA) preferences over a constant elasticity of substitution (CES) aggregator of nondurable consumption  $c_{it}$  and housing services  $h_{it}$ . Homeowners can own one home in a single size, which delivers a fixed flow of services  $\overline{h}$ . Renters consume continuous quantities of housing services  $h_{it} \in (0, \overline{h}]$ . Homeownership status and location are determined by households' optimal discrete choices and two i.i.d. idiosyncratic shocks, whose realizations differ across households, which capture residual exogenous motives for owning and moving.<sup>15</sup> The instantaneous utility function of

<sup>&</sup>lt;sup>15</sup>Idiosyncratic shocks are a standard feature of structural models of housing (e.g., Guren & McQuade, 2020) and migration (e.g., Kennan & Walker, 2011). As we show in the robustness section, they help with the quantitative fit but are not necessary for the mechanism. They are calibrated to match the residual home ownership and moving rates for each demographic group and area type that are not accounted for by households' rational discrete choices.

household *i* at date *t* is given by:

$$u\left(c_{it},h_{it}\right) = \frac{\left[\left((1-\alpha)c_{it}^{\epsilon} + \alpha h_{it}^{\epsilon}\right)^{\frac{1}{\epsilon}}\right]^{1-\gamma}}{1-\gamma} + \widetilde{\Xi}_{it} - \widetilde{m}_{it}.$$
(4)

**Idiosyncratic shocks** The homeownership shock  $\tilde{\Xi}_{it}$  captures residual unmodeled benefits (when positive) and costs (when negative) of homeownership. The moving cost shock  $\tilde{m}_{it}$  affects households' propensity to switch between areas, in addition to local fundamentals. The two shocks follow type I Extreme Value distributions, and cancel out in the aggregate. Their respective means  $\Xi_g^j$  and  $m_g^j$  differ between groups and areas if they own or move (they are zero otherwise). The scale parameters are fixed to 1.

**Endowments and risk** Households face idiosyncratic income risk and mortality risk. Their survival probabilities  $\{p_a\}$  vary over the life-cycle. Bequests accidentally arise when households die, and they are redistributed to young workers within the same demographic group.

For workers, the logarithm of income for a household of age *a* whose demographic group is *g* and whose current area type *j* is given by:

.

$$\log (y_{i,a,j,g,t}) = g_a + e_{i,t} + \mu^j,$$

$$e_{i,t} = \rho_e e_{i,t-1} + \varepsilon_{i,t},$$

$$\varepsilon \stackrel{iid}{\sim} \mathcal{N} (\mu_g, \sigma_{\varepsilon}^2).$$
(5)

Households receive income depending on their age, idiosyncratic productivity, demographic group, and area.  $g_a$  is the log of the deterministic life-cycle income profile.  $e_{i,t}$  is the log of the persistent idiosyncratic component of income.  $\varepsilon_{i,t}$  is the log of the i.i.d. idiosyncratic component of income, which is drawn from a Normal distribution whose mean  $\mu_g$  differs between Black and white households. With the same volatility of idiosyncratic log income  $\sigma_{\varepsilon}$ , a lower mean  $\mu_g$  for *e* implies both a lower mean and more downside risk for the income level *y* in the household problem.  $\mu^j$  is a spatial income shifter that differs between low-and high-opportunity areas. Different areas, as a consequence, boost individual income (e.g., Bilal & Rossi-Hansberg, 2021). The distribution of income differs across areas because of spatial income shifters and the composition of the local population that arises from endogenous skill sorting. For retirees, income is modeled to replicate the main features of the U.S. pension system (see Appendix C).

**Household balance sheets** Households can invest in a financial asset with a risk-free rate of return r > 0 and in housing to accumulate wealth. Investments in the risk-free asset face a no-borrowing constraint, such that households cannot borrow against their future income unless they buy a house. Renters who buy can

use long-term amortizing mortgages to borrow, subject to LTV constraints which only apply at origination. They face an exogenous mortgage rate  $r^b > r$ , which implies that borrowers pay back their debt before holding risk-free assets.<sup>16</sup> We denote  $\tilde{r} = r$  if net savings  $b_{t+1}$  are positive, and  $\tilde{r} = r^b$  if households borrow. The amortization schedule of mortgages is exogenous, and they must be fully repaid when old households die. Default is endogenous and mortgages are non-recourse. If borrowers default, they face a utility cost *d* and subsequently become renters in the same area.

**Homeownership** Homeownership comes with three benefits. First, owning allows buyers to access larger homes producing more valuable housing services, as the owner-occupied and the rental markets are segmented (e.g., Greenwald & Guren, 2021). Second, owning can improve consumption smoothing, since buying with a mortgage allows owners to only pay a fraction of the purchase price in the current period while renters have to pay the full rent.<sup>17</sup> Third, owning gives households idiosyncratic utility benefits captured by  $\tilde{\Xi}$ . These motives are consistent with the empirical literature on the benefits of homeownership (e.g., Goodman & Mayer, 2018; Sodini *et al.*, 2021).

2 × 2 **housing markets** The two demographic groups differ in the probability that a household is born in low- or high-opportunity areas  $\pi_g^j$ , in their initial wealth  $b_{0,g}$ , and in income processes (due to the racial income shifter  $\mu_g$ ).

Every period, households can move and choose to live in either of the two area types. Areas differ in their average income boost  $\mu^j$ , in the level  $I^j$  and the price-elasticity  $\rho^j$  of housing supply, and in the LTV limits  $\theta_{LTV}^j$  applying to new mortgages, which respectively correspond to FHA-eligible and non-eligible loans in low- and high-opportunity areas. Equilibrium differences in house prices  $P_j$  and rents  $R_j$  across areas arise endogenously as a result of differences in local housing supply and demand due to these features.

**Housing supply.** The total quantities of owner-occupied housing  $H_j^0$  and rentals  $H_j^r$  in area *j*, in square feet, are supplied according to a reduced-form function of the house price,

$$H_j^o = I^{oj} P_j^{\rho_j},$$
  

$$H_j^r = I^{rj} P_j^{\rho_j}.$$
(6)

<sup>&</sup>lt;sup>16</sup>The assumption that mortgage borrowers cannot save accounts for the large fraction of "wealthy hand-to-mouth" households with little liquid assets in the data (Kaplan & Violante, 2014).

<sup>&</sup>lt;sup>17</sup>When the owner-occupied and rental markets are integrated, the price is a multiple of the rent given by the user cost equation, such that households are indifferent between renting and owning. With segmented markets and long-term mortgages, buying may be cheaper, hence more attractive than renting, since it allows buyers to slowly pay for their homes. The fact that owners can better smooth their housing expenditures captures the fact that owner-occupied housing is a hedge against rent risk (Sinai & Souleles (2005)).

The levels  $I^{\mathcal{H}j}$  and the price-elasticities  $\rho_j$  of the housing supply curves differ between owner-occupied and rental housing  $\mathcal{H} = o, r$  as well as areas j = L, H. The higher *I*, the lower the price level required to produce a given level of housing supply. The higher  $\rho$ , the lower the price change required to induce a given change in housing supply.

**Household choices** Every period, households make discrete choices on whether to move between areas, to buy or own within each area, and to default on their mortgage if they have one. They choose their housing size  $h_t$ , nondurable consumption  $c_t$ , and save in a risk-free liquid asset  $b_t > 0$  or borrow with a long-term mortgage  $b_t < 0$ . Fixed costs of moving and of housing transactions lead to inaction regions (e.g., Arrow *et al.*, 1951), in which households with a given combination of state variables keep their current discrete choices, while others switch between areas and homeownership statuses.

**Timing** A household located in a given area chooses their next area and homeownership, earns labor and financial income in their area of origin, and then chooses consumption and housing size, as well as debt or savings.

### 4.2 Household Problem

This subsection describes the household problem in recursive form. The individual state variables are their demographic group g = B, W (Black or white), homeownership status  $\mathcal{H} = o, r$  (renter or owner), area type j = L, H (low- or high-opportunity), age a, net savings b, and endowment y. We describe the problem for low-opportunity areas L and any group g. The problem is similar for high-opportunity areas H.

#### 4.2.1 Renter

A renter chooses the area where they will move at the end of the period, and whether to rent or own in this new area. Denote the value function of a renter from group g, age a, with savings  $b_t$  and income  $y_t$ , who starts the period in an area L, as  $V_g^{rL}(a, b_t, y_t)$ . The envelope value of the value functions for each option is:

$$V_{g}^{rL}(a, b_{t}, y_{t}) = \max\left\{V_{g}^{rL, rL}, V_{g}^{rL, rH}, V_{g}^{rL, oL}, V_{g}^{rL, oH}\right\}$$
(7)

Denote  $d_g^{rL} \in \{rL, rH, oL, oH\}$  the resulting policy function for the discrete choice problem. Then, renters choose consumption, housing size, and savings or mortgage debt if they borrow to purchase a house.

Inactive renter. The value of being inactive and staying a renter in housing stock L is given by the Bellman

equation:

$$V_g^{rL,rL}(a,b_t,y_t) = \max_{c_t,h_t,b_{t+1}} u(c_t,h_t) + \beta p_a \mathbb{E}_t \left[ V_g^{rL}(a+1,b_{t+1},y_{t+1}) \right],$$
(8)

subject to the constraint that expenses on consumption, rental housing, and savings, must be no lower, and at the optimum equal to, resources from labor income and financial income from risk-free assets

$$c_t + R_L h_t + b_{t+1} = y_t + (1+r)b_t, (9)$$

and subject to a no-borrowing constraint, as well as a constraint on the size of rental housing

$$b_{t+1} \ge 0, \quad h_t \in \left(0, \overline{h}\right].$$
 (10)

Expectations are taken with respect to the conditional distribution of idiosyncratic income, homeownership, and moving shocks at date *t*. Since the household does not own a house, bequests left with probability  $1 - p_a$  only include financial wealth  $b_{t+1}$ .

*Renter moving between areas.* When moving to an area H while remaining a renter, a household incurs an idiosyncratic moving cost shock with mean  $m_H$  included in utility u and faces the continuation envelope value function in area H:

$$V_{g}^{rL,rH}(a, b_{t}, y_{t}) = \max_{c_{t}, h_{t}, b_{t+1}} u(c_{t}, h_{t}) + \beta p_{a} \mathbb{E}_{t} \left[ V_{g}^{rH}(a+1, b_{t+1}, y_{t+1}) \right],$$
  
s.t.  $c_{t} + R_{L}h_{t} + b_{t+1} = y_{t} + (1+r)b_{t},$   
 $b_{t+1} \ge 0, \quad h_{t} \in \left(0, \overline{h}\right].$  (11)

Home buyer in the same area. When buying a house in the same area, the renter's value function is

$$V_{g}^{rL,oL}(a,h_{t},b_{t},y_{t}) = \max_{c_{t},h_{t},b_{t+1}} u(c_{t},h_{t}) + \beta p_{a} \mathbb{E}_{t} \left[ V_{g}^{oL}(a+1,b_{t+1},y_{t+1}) \right].$$
(12)

In addition to rental housing purchased at rate  $R_L$ , the household buys a house at price  $P_L$ ,

$$c_t + R_L h_t + F_m + P_L \overline{h} (1 + f_m) + b_{t+1} = y_t + (1 + r^f) b_t, \quad h_t \in \left(0, \overline{h}\right],$$
(13)

using a mix of savings accumulated over the life-cycle, and of long-term mortgage debt  $b_{t+1}$  at rate  $r^b$ , subject to fixed and proportional origination fees  $F_m$  and  $f_m$ , and the LTV limit in low-opportunity areas,

-

$$b_{t+1} \ge -\theta_{LTV}^L P_L h. \tag{14}$$

 $\theta_{LTV}^{L}$  is the maximum fraction of the house price in areas *L* that the household can borrow, so  $1 - \theta_{LTV}^{L}$  is the down payment requirement. As in the data, the constraint only applies at origination, and may be violated in subsequent periods if income and house prices change.

Every period, homeowners with a mortgage pay interests and roll over their current debt subject to the requirement of repaying at least a fraction  $1 - \theta_{am}$  of the principal,

$$b_{t+1} \ge \min\left[\theta_{am}b_t, 0\right]. \tag{15}$$

The lowest payment that households can make in a period therefore equals  $(1 + r^b - \theta_{am}) b_t$ . Bequests left with probability  $1 - p_a$  include financial and housing wealth  $(1 + \tilde{r})b_{t+1} + P_L\bar{h}$ .

*Home buyer moving between areas.* The value of moving to an area H and buying a house is similar, with the addition of an idiosyncratic moving cost shock with mean  $m_H$  included in u:

$$V_g^{rL,oH}(a, b_t, y_t) = \max_{c_t, h_t, b_{t+1}} u(c_t, h_t) + \beta p_a \mathbb{E}_t \left[ V_g^{oH}(a+1, b_{t+1}, y_{t+1}) \right],$$
(16)

subject to the budget constraint, and the LTV limit in high-opportunity areas:

$$c_{t} + R_{L}h_{t} + F_{m} + P_{H}\overline{h}(1+f_{m}) + b_{t+1} = y_{t} + (1+r^{f})b_{t}, \quad h_{t} \in \left(0, \overline{h}\right],$$
  
$$b_{t+1} \ge -\theta_{LTV}^{H}P_{H}\overline{h}.$$
 (17)

#### 4.2.2 Homeowner

The problem for existing homeowners has a similar structure. The value function for an owner starting the period in an area *L* is  $V_g^{oL}(a, b_t, y_t)$ . They choose to either default, remain an owner, or sell the house and become a renter. If they leave their residence, they choose the area to which they move over the period:

$$V_{g}^{oL}(a, b_{t}, y_{t}) = \max\left\{V_{g}^{oL, oL}, V_{g}^{oL, oH}, V_{g}^{oL, rL}, V_{g}^{oL, rH}, V_{g}^{oL, d}\right\}.$$
(18)

Denote the resulting policy function for the discrete choice problem as  $d_g^{oL} \in \{oL, oH, rL, rH, d\}$ .

*Inactive owner.* The value of staying a homeowner in an area *L* is given by the Bellman equation with fixed housing services  $\overline{h}$ :

$$V_{g}^{oL,oL}(a,b_{t},y_{t}) = \max_{c_{t},b_{t+1}} u\left(c_{t},\overline{h}\right) + \beta p_{a} \mathbb{E}_{t}\left[V_{g}^{oL}(a+1,b_{t+1},y_{t+1})\right],$$
(19)

subject to the budget constraint

$$c_t + b_{t+1} = y_t + (1 + \tilde{r})b_t, \tag{20}$$

and the mortgage amortization constraint

$$b_{t+1} \ge \min\left[\theta_{am}b_{t}, 0\right]. \tag{21}$$

Bequests left with probability  $1 - p_a$  include financial and housing wealth,  $(1 + \tilde{r})b_{t+1} + P_L \bar{h}$ .

*Owner moving between areas.* When selling their house and purchasing a house in another area H, an owner incurs an idiosyncratic moving cost with mean  $m_H$  included in u:

$$V_{g}^{oL,oH}(a,b_{t},y_{t}) = \max_{c_{t},b_{t+1}} u\left(c_{t},\overline{h}\right) + \beta p_{a}\mathbb{E}_{t}\left[V_{g}^{oH}(a+1,b_{t+1},y_{t+1})\right].$$
(22)

The new house is purchased with a mix of housing equity, savings in liquid assets (if they have no debt), and a new mortgage  $b_{t+1}$ , subject to the same origination fees  $F_m$  and  $f_m$  and the LTV limit in high-opportunity areas. In addition, they face sales transaction costs  $f_s$  on the house sold in area L.

$$c_{t} + F_{m} + P_{H}\bar{h}(1+f_{m}) + b_{t+1} = y_{t} + (1+\tilde{r})b_{t} + (1-f_{s})P_{L}\bar{h},$$
  

$$b_{t+1} \ge -\theta_{LTV}^{H}P_{H}\bar{h}.$$
(23)

*Home seller.* An owner selling their house and becoming a renter in the same area incurs a proportional selling transaction cost  $f_s$ :

$$V_{g}^{oL,rL}(a,b_{t},y_{t}) = \max_{c_{t},b_{t+1}} u\left(c_{t},\overline{h}\right) + \beta p_{a}\mathbb{E}_{t}\left[V_{g}^{rL}(a+1,b_{t+1},y_{t+1})\right],$$
(24)

subject to the budget and no-borrowing constraints

$$c_t + b_{t+1} = y_t + (1 + \tilde{r})b_t + (1 - f_s) P_t h,$$
  

$$b_{t+1} \ge 0.$$
(25)

Because owners sell their houses during the period, bequests left with probability  $1 - p_a$  only include financial wealth  $(1 + r^f)b_{t+1}$ .

*Home seller moving between areas.* The value of selling their house to move and become a renter in another area *H* is similar to the previous one, with the subtraction of an idiosyncratic moving cost shock with mean

 $m_H$ .

Mortgage defaulter. Owners who default on their mortgages immediately incur a utility cost of default d, are only left with their current income to consume, and become renters in the same area in the next period:

$$V_{g}^{oL,d}(a,b_{t},y_{t}) = \max_{c_{t},b_{t+1}} u\left(c_{t},\overline{h}\right) - d + \beta p_{a}\mathbb{E}_{t}\left[V_{g}^{rL}(a+1,b_{t+1},y_{t+1})\right],$$
(26)

subject to the budget and no-borrowing constraints

$$c_t + b_{t+1} = y_t,$$
  
 $b_{t+1} \ge 0.$  (27)

Because they lose their houses during the period, bequests left with probability  $1 - p_a$  only include financial wealth  $(1 + r^f)b_{t+1}$ .

#### 4.3 Equilibrium

This subsection defines a spatial equilibrium for this economy.

**Definition** A stationary competitive equilibrium consists of the following objects, which are defined for demographic groups *g*, areas j = L, H, and homeownership  $\mathcal{H} = o, r$ :

- (i) prices and rents  $\{P_i, R_i\}$
- (ii) value functions  $\left\{ V_g^{\mathcal{H}j} \right\}$
- (iii) policy functions  $\left\{ d_g^{\mathcal{H}_j}, c_g^{\mathcal{H}_j}, h_g^{\mathcal{H}_j}, b_{g,t+1}^{\mathcal{H}_j} \right\}$
- (iv) 2 × 2 cross-sectional distributions of households  $\lambda$  (*g*, *j*,  $\mathcal{H}$ , *a*, *b*, *y*) over groups *g*, areas *j*, homeownership  $\mathcal{H}$ , age *a*, net savings *b*, and income *y*,

such that households optimize given prices, the distributions of households are consistent with their choices and prices, and markets clear.

**Housing markets** The market-clearing conditions for owner-occupied housing in areas j = L, H are

$$\int_{\Omega^{oj}} \overline{h} d\lambda = \underbrace{pop_j \times ho_j^{hh} \times \overline{h}}_{\text{owner-occupied housing demand in } j} = \underbrace{H_j^o}_{\text{owner-occupied housing supply in } j}.$$
(28)

ipied housing demand in j owner-occupied housing supply in j

The market-clearing conditions for rental housing in areas j = L, H are

$$\underbrace{\int_{\Omega^{rj}} h_j d\lambda}_{\text{rental demand in } j} = \underbrace{H_j^r}_{\text{rental supply in } j}.$$
(29)

 $pop_j = pop_j (\mathbf{P}, \mathbf{R})$  denotes the population share of areas j and  $ho_j^{hh} = ho_j^{hh} (\mathbf{P}, \mathbf{R})$  the homeownership rate.  $\Omega^{oj} = \Omega^{oj} (\mathbf{P}, \mathbf{R})$  and  $\Omega^{rj} = \Omega^{rj} (\mathbf{P}, \mathbf{R})$  are the sets of households who are owners and renters in areas j. They depend on the vectors of prices and rents in both area types, because households sort across areas in spatial equilibrium.

Solving such a rich model is numerically challenging. Appendix C describes the solution. As in the dynamic demand literature, we use the additive idiosyncratic shocks to households' value functions to smooth the computation of the laws of motion for the cross-sectional distributions implied by policy functions.

### 5 Calibration and Baseline Results

In this section, we describe the calibration and the fit of the spatial equilibrium model outlined in Section 4 and how it is connected to the quasi-experimental evidence from Section 3.

#### 5.1 Calibration

Table 2 summarizes the calibration. Parameters are split between external and internal parameters. Within each category, they are split between aggregate and area- and group-dependent parameters that are specific to our  $2 \times 2$  model. We proceed in three steps. First, we fix externally calibrated parameters from the data. Second, we choose internally calibrated parameters to match empirical targets. Third, we calibrate the model to match the empirical treatment effect identified in Section 3, which measures the elasticity of Black borrowing to high-leverage mortgages in the data. This new step involves computing the model counterpart of the treatment effect by comparing the baseline model with a counterfactual experiment. Therefore, it requires adding an outer loop to the calibration. Finally, we evaluate the out-of-sample fit of the model using additional moments. Tables 3 and 4 report the results.

#### 5.1.1 External Parameters

We start by highlighting aggregate parameters common to the two demographic groups and areas.

*Preferences and income.* We set risk aversion  $\gamma$  to 2, a standard value. The persistence of the labor income process is set to  $\rho_e = 0.700$ , and its volatility to  $\sigma_e = 0.387$ , which are the four-year equivalents of the

estimates in Floden & Lindé (2001).

*Mortgages.* The mortgage rate  $r^b$  is 4.50%, the average of 30-year U.S. mortgage rates since 1975 (Freddie Mac Primary Mortgage Market Survey). It is 50 basis points higher than the risk-free rate r of 4% at which households can save, which is computed as the average of 30-year Treasury rates since 1975 (Board of Governors of the Federal Reserve System, H.15 Selected Interest Rates). Using evidence from Favilukis *et al.* (2017), we set the fixed transaction cost of buying a house to \$1,200 and the proportional cost to 0.6% of the loan value. Following Boar *et al.* (2022), we set the proportional transaction cost of selling to 6%, its value in the Freddie Mac Primary Mortgage Market Survey after 2000. The minimum amortization rate  $\theta_{am}$  is set to 0.96, such that the fraction of the principal to be repaid each period,  $1 - \theta_{am}$ , is at least 4%, close to the four-year equivalent of the value reported by Greenwald *et al.* (forthcoming).

Next, we consider 2 × 2 *parameters* which differ between areas and demographic groups. While, in general, access to opportunity (defined as labor market prospects and educational prospects which raise the income of current and future generations) varies continuously across regions, we group regions into two types of areas for tractability. Following the empirical evidence in Appendix Table A.III, we classify areas into high- and low-opportunity by contrasting regions with high and low availability of FHA loans. We classify census tracts as high-opportunity area if the tract-level median house price in HMDA (2018) is above the applicable county-level FHA limit for that year, indicating that the typical house is out of reach of FHA buyers. Low-opportunity areas are similarly classified as those tracts for which the median house price is below the FHA limit. While high-opportunity areas defined in this way account for 18% of the population, they are disproportionately responsible for income prospects (accounting for 28% of aggregate household income) and especially for wealth building prospects (43% of housing equity). The goal of this geographic classification is to capture an important aspect of neighborhood choice that is tied to income and wealth-building prospects and directly links to our reduced-form evidence.

*Housing Areas.* For mortgage values, we set the LTV limit in low-opportunity areas to  $\theta_{LTV}^L = 0.95$ , and  $\theta_{LTV}^H = 0.81$  in high-opportunity areas as the 90th percentiles of the distributions of LTV in each area type in the data (HMDA). This is consistent with the thresholds of 96.5 for FHA mortgages and 80 for conforming loans without private mortgage insurance. We use the data from Baum-Snow & Han (2023) to compute the price-elasticity of housing supply in each area. To correspond to the model, we use the elasticity in terms of floor space, and compute the average across tracts within each area type. To measure the shares of Black and white households born in each area type, we consider at the racial composition of individuals in the 5-year 2018 ACS data comparing high- and low-opportunity areas.

|                                 | Description   | Value  | oonree/ target   |
|---------------------------------|---|--|--|
|                                 |   | External                                     |  |
| $\sigma_{\varepsilon}^{\delta}$ | P<br>Risk aversion<br>Autocorrelation income process<br>Std. dev. income process        | Preferences and income:<br>2<br>0.70<br>0.39 | ưድ: Standard value<br>From Floden & Lindé (2001)<br>From Floden & Lindé (2001)                                   |
|                                 |   | Mortzages:                                   |  |
| r<br>L                          | Risk-free rate  | 0  | Avg 30-year Treasury rate (From Board of Governors, H.15 Selected Interest Rate)                                 |
| r <sup>0</sup>                  | Mortgage rate   |  | Avg 30-year mortgage rate (Freddie Mac Primary Mortgage Survey)  |
| r <sub>b</sub>                  | Deconditional burging transaction cost  | 0.007/0                                      | Share of purchase price (Freque Mac Frinnery Mortgage Survey)<br>Share of montrage size (Favilities of al. 2017) |
| fs<br>f                         | ттороционаг риулих цанзасцон созе<br>Fived buying transaction cost                      | 1 200  | Morteage size (Lavinuus et 41., 2017)<br>Morteage origination fee (Favilukis et al. 2017)                        |
| $\theta_{am}$                   | One minus amortization rate   | 0.96   | Minimum amortization (Greenwald <i>et al.</i> , forthcoming)   |
| 11                              |   | Housing areas:                               |  |
| $\theta_{LTV}^{H}$              | LTV limit high-opportunity area   | 0.81   | Conventional mortgage LTV limit (2018 HMDA)  |
| $\theta_{LTV}^{L}$              | LTV limit low-opportunity area  | 0.95   | FHA mortgage LTV limit (2018 HMDA)   |
| H<br>M<br>K                     | Share white born in high-opportunity  | 0.19   | Share white born in high-opportunity (2018 5-Year ACS)   |
| TB<br>B                         | Share black born in low-opportunity   | 0U8  | Share black born in high-opportunity (2018 5-Year ACS)   |
| о <sup>г.</sup>                 | Housing supply elasticity high-opportunity<br>Housing supply elasticity low-opportunity | 0.594<br>0.590                               | Elasticity in high-opportunity (Baum-Snow & Han, 2023)<br>Elasticity in low-opportunity (Baum-Snow & Han, 2023)  |
|                                 |   | Damowanhio oroune.                           |  |
| $\pi_B$                         |   | Demographic group                            |  |
| $p_{0,W}$                       | Initial wealth white  | 25,400                                       | Avg wealth white under 35 y.o. (2019 SCF)  |
| $b_{0,B}$                       | Initial wealth Black  | 000  | Avg wealth black under 35 y.o. (2019 SCF)  |
|                                 |   | Internal                                     |  |
| 0                               | Nissent fo 46.  | Preferences:                                 |  |
| д.                              | DISCOUNT JACTOR<br>Discretes mediate mediate  | 0.00   | Avg weaturi/avg incourte (2019 SCF)  |
| н н<br>н                        | CFS housing and consumption   | 0.35   | Avg tetu, avg incourte (Decentual Cerisus)<br>Duasi-eyn treatment effect (Section 3)                             |
| d                               | Utility cost of default   | 1.07   | Avg default rate (RealtyTrac)  |
| H]<br>H]                        | Mean homeownership shock white in high-opportunity                                      | 2.03   | Avg high-opportunity homeownership white (2018 5-Year ACS)   |
| M<br>I<br>I                     | Mean homeownership shock white in low-opportunity                                       | 1.03   | Avg low-opportunity homeownership white (2018 5-Year ACS)  |
| на<br>[1] [                     | Mean homeownership shock Black in high-opportunity                                      | 1.50   | Avg high-opportunity homeownership Black (2018 5-Year ACS)   |
| E <sup>B</sup>                  | Mean homeownership shock black in low-opportunity                                       | -0.43  | Avg low-opportunity homeownership Black (2018 5-Year ACS)  |
|                                 |   | Housing areas and demographic groups:        | tic groups:  |
| $\mu^{\Pi}$                     | Income shifter high-opportunity   | 0.25   | Avg income high/low-opportunity (2018 5-Year ACS)  |
| MM<br>Mt                        | Mean income process white   | c1.0   | Avg income white/black (2018 Current Population Survey)  |
| rol.                            | Supply curve intercept nign-opportunity owner-occupied                                  | 11.0   | Avg nouse price high-opportunity (2018 5-Year ACS)   |
| r'H                             | Supply curve intercept low-opportunity owner-occupied                                   | 0.05   | Avg nouse price low-opportunity (2018 5- Year ACS)   |
| r<br>r'L                        | Sumpty curve intercept rugar opportantly renais   | 0.35   | Avg rent low-onnorthinity (2010 5-1641 ACC)  |
| $m_{W}^{H}$                     | Mean moving cost shock white to high-opportunity  | 6.08   | Moving rate white to high-opportunity (Infutor)  |
| $m_{\rm B}^{\rm H}$             | Mean moving cost shock Black to high-opportunity  | 7.82   | Moving rate Black to high-opportunity (Infutor)  |
| $m_{W}^{L}$                     | Mean moving cost shock white to low-opportunity   | -3.63  | Share white living in high-opportunity (2018 5-Year ACS)   |
|                                 |   | 1.61   |  |

Notes: One model period corresponds to four years. Targets and interest rates are annualized.

*Demographic Groups.* We define the overall Black population share as the Black population share divided by the white population share, which in the U.S. is slightly below 15% from the 2018 5-year ACS. We also measure initial wealth for Black and white households, under the age of 35, using 2019 SCF data (Bhutta *et al.*, 2020).

#### 5.1.2 Internal Parameters

The remaining parameters are calibrated internally to match targeted moments in the data, which are reported in Table 3 along with their model counterparts. All moments are jointly determined, but some parameters have a larger effect on specific moments (e.g., Andrews *et al.*, 2017).

*Preferences.* We calibrate the discount factor  $\beta$  to match the average wealth to income ratio of 4.5 for the bottom 90% of households in the economy (SCF).<sup>18</sup> We choose the preference for housing  $\alpha$  to match the average rent to income ratio of 0.20 (decennial Census data, Davis & Ortalo-Magne, 2011). The utility cost of default *d* is chosen to match the average default rate of 2% on U.S. mortgages in a recent sample of foreclosures which includes the Great Recession (RealtyTrac).

We calibrate the CES parameter  $\epsilon$ , which governs the elasticity of substitution between consumption and housing, to match the treatment effect measured in Section 3. The response of Black borrowers to a change in LTV limits in high-opportunity areas is determined both by area- and group-dependent parameters and by households' willingness to substitute between consumption and housing. A higher  $\epsilon$  implies that more financially-constrained Black households are willing to sacrifice some consumption to live in high-opportunity areas when the LTV looser is higher. They buy a house at a higher price than in lowopportunity areas either immediately, or they anticipate buying in the future, after having accumulated enough savings thanks to receiving a higher income. Conversely, when the LTV limit is tighter, a higher  $\epsilon$ makes living in that area less valuable, leading to a larger decrease in the share of Black households. The value that we obtain corresponds to an elasticity of substitution between consumption and housing that is close to standard estimates (for instance, 1.25 in Piazzesi *et al.* (2007)).

*Housing Areas:* We normalize the spatial income shifter  $\mu^L$  in low-opportunity areas to zero, and we choose the shifter in high-opportunity areas  $\mu^H$  to match the ratio of average income between the two area types. In spatial equilibrium, the higher income distribution in high-opportunity areas results both from skill sorting, with higher income households choosing to live in more expensive areas, and from the residual income boost in those areas created by the spatial income shifter. Our estimates imply that high-opportunity areas deliver an average income boost of 28%, in line with quasi-experimental evidence in the literature (e.g.

<sup>&</sup>lt;sup>18</sup>There is no mechanism in the model to generate high wealth inequality at the top of the distribution. For all households, the wealth/income ratio is 5.6.

Bilal & Rossi-Hansberg, 2021). Combined with the effect of sorting, these estimates imply a total income difference of 70% between areas that exactly matches our data. This approach explicitly accounts for the fact that part of the income differences across areas is attributable to selection, rather than causal treatment effects.

We choose the levels  $I^{\mathcal{H}j}$  of the housing supply curves for owner-occupied and rental units to match equilibrium house prices and rents across areas. When examining non-targeted moments, we verify that the resulting quantities of housing, in terms of square feet, are in line with the data.

*Demographic groups.* We calibrate the racial income shifter  $\mu_W$  for white households to match the ratio of average incomes between white and Black households of 1.73 (Current Population Survey, 2018).<sup>19</sup> The resulting value implies a boost of 16% for white households. The remaining income difference arises due to the location choices of Black and white households across high- and low-opportunity areas, as well as pensions. In spatial equilibrium, the complementarity between the racial and the spatial income shifters in workers' income processes creates an incentive for more productive households (in terms of idiosyncratic and group-level productivity) to locate in high-productivity areas.<sup>20</sup> As a result of the lower racial income shifter in their log income process, Black households face income levels with both a lower average and more downside risk, which is consistent with empirical patterns (e.g., Kermani & Wong, 2021).

*Areas* × *demographic groups*. The remaining parameters depend on both households' groups and areas.

The 2 × 2 vector for the means  $\Xi_g^j$  of the idiosyncratic homeownership shocks is chosen to match the residual differences in homeownership rates relative to the data (SCF) that are not accounted for by house-holds' optimal homeownership choices. The resulting values account for unmodeled exogenous motives for owning or renting, such as changes in family size, the mortgage interest rate deduction, the behavioral motive of committing to saving in anticipation of lower income in retirement, or a "warm glow" motive of owning their own shelter.

The 2 × 2 vector for the means  $m_g^j$  of the idiosyncratic moving cost shocks is chosen to match, first, the shares of Black and white households living in high-opportunity areas (computed from ACS data); second, their respective moving rates to those areas (computed from Infutor data). These shocks allow to match the residual differences in these shares and moving rates relative to the data that are not explained by households' optimal location choices. They account for exogenous motives for or barriers to moving, such as unmodeled household life events (e.g., marriage with someone from another area, post-retirement moves driven by weather or tax differences), the accumulation of neighborhood-specific capital (e.g., Diamond *et al.*, 2019), and reference dependence in the housing market (e.g., Andersen *et al.*, 2022).

<sup>&</sup>lt;sup>19</sup>In 2018, the real median income of non-Hispanic white households was \$70,642, compared to \$41,361 for Black households.

<sup>&</sup>lt;sup>20</sup>This property comes from the log-supermodularity of the income process for workers in the age, idiosyncratic, racial, and spatial components.

#### 5.2 **Baseline Results**

Table 3 reports targeted moments, which are divided into four panels. The first and second panels report area- and group-dependent moments that are specific to the model. The third panel reports aggregate wealth and housing market moments. The fourth panel presents the model counterpart of the quasiexperimental treatment effect in Section 3.

Table 4 reports moments that are not targeted by the calibration. The first panel describes differences between housing areas. The second panel describes mortgage differences between Black and white borrowers. The third panel reports the resulting gaps between Black and white households, in terms of housing, total wealth, and bequests.

**Targeted moments.** As shown in Table 3, the model exactly matches house prices and rents in both lowand high-opportunity areas. Equilibrium prices and rents are higher on average in high-opportunity areas (\$455,000 and \$1,588 per month) than in low-opportunity areas (\$225,000 and \$1,008). These differences arise endogenously as a result of differences in local housing supply and demand for owner-occupied units and rentals. These are important moments to match because they are key determinants of the location choices of Black and white households across areas, and ultimately of differences in wealth accumulation patterns between groups.

The model also closely matches the income difference between high- and low-opportunity areas of ×1.70, which results both from the higher spatial income shifter  $\mu^H$  in high-opportunity areas, and from skill sorting that induces more productive households to locate there. In spatial equilibrium and with risk aversion, productive households choose to stay in or move to those areas because it is less costly for them to sacrifice non-durable consumption to benefit from a higher income and higher idiosyncratic utility shocks on average.<sup>21</sup> In addition, these households benefit relatively more than less productive households from the productivity boost  $\mu^H$  because of the complementarity between the spatial income shifter and their individual productivity in the income process.

Similarly, the model generates almost the same *income gap* between Black and white households of ×1.73 as in the data. This difference arises, first, because of the higher racial income shifter of white households  $\mu_W$ ; second, because of differences in initial locations  $\pi_W^H > \pi_B^H$ ; third, because of subsequent location choices of Black and white households. These choices are correctly replicated by the model, which matches both the shares of Black and white households living in each area type (0.08 vs. 0.19 for high-opportunity areas), but also their average moving rates between areas (on average 2% of households move every year

<sup>&</sup>lt;sup>21</sup>In contrast, in standard urban economics models with linear utility, households with different wealth are indifferent across locations in equilibrium because it is not more costly for poor than for rich households to sacrifice consumption to locate in an area with expensive housing.

to high-opportunity areas, while 10% move to low-opportunity areas). In spatial equilibrium, group shares in each area are determined both by the share of each group that is born there and by their propensity to move over their life-cycle. Moving frictions add to the difficulty of accessing the more valuable housing stock, especially for Black households who need to overcome a higher average moving cost shock  $m_B^H$ , both in absolute terms and compared to their lower average level of utility.

In the aggregate, the model successfully replicates wealth and housing patterns in the data. It closely matches the ratio of average wealth to income (4.50 for the bottom 80% of households), as well as the ratios of average house price and rent to income (4.05 and 0.20), which are key determinants of the financial constraints faced by households. In addition, the model exactly matches the average default rate of 2% in the data.

Across demographic groups and areas, the model also successfully replicates differences in housing wealth. As in the data, it generates a large *homeownership gap* between Black (with a homeownership rate of roughly 45%) and white households (with a homeownership rate of roughly 70%), both in high- and low-opportunity areas.

Finally, the model matches the elasticity of Black borrowers to the LTV limit in high-opportunity areas that we estimated empirically in Section 3. To compute its model counterpart, we run a counterfactual experiment where all areas face the same higher LTV limit as in low-opportunity areas, i.e., are FHA-eligible. The effect of comparing the counterfactual economy with the baseline corresponds to the effect of the reduction in the FHA limit in high-opportunity areas that we measure in the data. Specifically, we proceed in three steps. First, we measure the reduction in the share of high-leverage loans in high-opportunity areas in percentage points,  $\Delta(\ell_{sh}^{LTV+})$ . Second, we measure the reduction in the share of Black households in high-opportunity areas in percentage points,  $\Delta(\pi_{Black}^{high})$ . Third, we compare  $\frac{\Delta(\pi_{Black}^{high})}{\Delta(\ell_{sh}^{LTV+})}$  in the model and the data. Matching this elasticity is a nontrivial part of the calibration as it requires running the corresponding counterfactual experiment for each combination of parameters tried until convergence. Our calibration produces an elasticity of 0.101 that is very close to its value of 0.098 in the data.<sup>22</sup>

**Non-targeted moments.** Table 4 shows that the model also successfully matches moments that are not targeted by the calibration.

First, it generates realistic shares of owner-occupied and rental housing in terms of square footage across areas, which are very close to the data (about 65% and 68% in high- and low-opportunity areas), as well as realistic moving rates from high- to low-opportunity areas (around 10% per year).

<sup>&</sup>lt;sup>22</sup>We do not vary this parameter by race because we observe similar expansions in living space corresponding to increases in household income across both white and Black households in the data (Appendix Figure A.IV).

| Variable   | Data                                 | Model                                |
|--|--------------------------------------|--------------------------------------|
| Avg house price high-opportunity<br>Avg house price low-opportunity<br>Avg rent high-opportunity<br>Avg rent low-opportunity | 455,000<br>225,000<br>1,588<br>1,008 | 455,000<br>225,000<br>1,588<br>1,008 |
| Avg income high/low-opportunity  | 1.70                                 | 1.76                                 |
| Avg income white/Black   | 1.73                                 | 1.70                                 |
| Share white living in high-opportunity   | 0.19                                 | 0.21                                 |
| Share Black living in high-opportunity   | 0.08                                 | 0.15                                 |
| Avg moving rate to high-opportunity white  | 0.02                                 | 0.03                                 |
| Avg moving rate to high-opportunity Black  | 0.02                                 | 0.02                                 |
| Homeownership white in high-opportunity  | 0.68                                 | 0.72                                 |
| Homeownership Black in high-opportunity  | 0.48                                 | 0.55                                 |
| Homeownership white in low-opportunity   | 0.67                                 | 0.69                                 |
| Homeownership Black in low-opportunity   | 0.45                                 | 0.46                                 |
| Avg wealth/avg income  | 4.50                                 | 4.28                                 |
| Avg house price/avg income   | 4.05                                 | 4.03                                 |
| Avg rent/avg income  | 0.20                                 | 0.18                                 |
| Avg default rate   | 0.02                                 | 0.02                                 |
| Quasi-exp. treatment effect: $\frac{\Delta\left(\pi_{Black}^{high}\right)}{\Delta\left(\ell_{sh}^{LTV+}\right)}$             | 0.098                                | 0.101                                |

#### TABLE 3: MODEL FIT: TARGETED MOMENTS

Notes: Moments are annualized. For sources, see Table 2.

Second, the model generates substantial racial inequality on the mortgage market. Despite not targeting it, it explains a large fraction of the *leverage gap*, measured here as the difference between the average LTV of Black and white households. Across areas, Black borrowers have a higher average LTV (4 pp higher than white households, vs. 7 pp in the data), and the high LTV limit of 0.95 binds for both groups at the 90th percentile of the LTV distribution. As in the data, there is considerable bunching in the leverage distributions of Black buyers at the two LTV limits  $\theta_{LTV}^L = 0.95$  and  $\theta_{LTV}^H = 0.80$ . Accessing home ownership in high-opportunity areas requires many Black buyers to lever up as much as possible. Because they have lower savings as the result of initial wealth and income conditions, a some buyers borrow as much as the LTV limit allows. An even larger fraction is rationed out of high-opportunity areas altogether. The LTV constraint forces them to exit of the owner-occupied market. Since house prices are on average  $2 \times$  higher in high-opportunity (\$455,000) than in low-opportunity areas (\$225,000), those that do purchase in the former tend to be relatively richer due to endogenous sorting. Finally, as Kermani & Wong (2021) document, Black borrowers in the US earn lower housing returns due to higher default rates. Our model captures this phenomenon. Despite not targeting default rates, our calibration generates greater default probabilities for Black borrowers (3%) relative to white borrowers (1%), as in the data. In the model, default wipes out existing housing wealth, leading to lower realized housing returns for Black Borrowers.

Ultimately, the combination of the racial gaps generated by the model lead to differences in wealth ac-

cumulation between groups, and in particular to a substantial *housing gap*. On average, the model generates  $2 \times$  greater housing wealth for white households. This is more than 65% of the corresponding gap in the data. Because of differences in housing wealth and savings, the bequests left by white households are also more than  $2 \times$  higher on average than for Black households, again more than 65% of the differences observed in the data. Because they are redistributed within groups and affect households' wealth endowment, bequests tend to perpetuate differences in initial conditions between racial groups. Together with savings, these differences generate a sizable gap in total wealth, which is around  $2.6 \times$  higher for white households and represents more than 60% of the corresponding gap in the data.

The model replicates a large fraction the total wealth gap in the data without including explicit sources of discrimination in the financial system or other types of investments such as risky financial assets. These and other forces outside of our model can likely account for the remaining fraction of the wealth gap, including racial disparities in housing returns (Kermani & Wong, 2021), in savings rates and equity investments (Derenoncourt *et al.*, 2022), property taxes (Avenancio-Leon & Howard, 2022), rents (Early *et al.*, 2018) and housing market expectations (Adelino *et al.*, 2018), as well as other unmodeled labor market factors. However, the  $2 \times 2$  structure of U.S. housing markets that we highlight can alone generate a large racial wealth gap.

| Variable   | Data   | Model  |
|--|--|--|
| Share owned sq. ft. high-opportunity<br>Share owned sq. ft. low-opportunity  | 0.65<br>0.68                                 | 0.72<br>0.69<br>0.11                         |
| Avg moving rate to low-opportunity white<br>Avg moving rate to low-opportunity Black                                 | $\begin{array}{c} 0.10 \\ 0.10 \end{array}$  | 0.11   |
| Avg LTV white<br>Avg LTV Black<br>P90 LTV white<br>P90 LTV Black<br>Avg default rate white<br>Avg default rate Black | 0.85<br>0.92<br>0.97<br>0.98<br>0.01<br>0.03 | 0.79<br>0.83<br>0.95<br>0.95<br>0.01<br>0.03 |
| Avg housing wealth white/Black<br>Avg bequest white/Black<br>Avg total wealth white/Black                            | 3.30<br>3.57<br>4.12                         | 2.21<br>2.43<br>2.59                         |

TABLE 4: MODEL FIT: NON-TARGETED MOMENTS

*Notes:* Moments are annualized. Sources: SCF+ (2016), HMDA (2018). Total wealth is computed from Derenoncourt *et al.* (2022), excluding businesses, equity, other financial and non-financial assets, and educational debt to correspond to the model. Bequests are computed from Jones & Neelakantan (2022) as the probability to receive a bequest times the median bequest conditional on receiving one (we do not use the average to exclude assets held by the richest households to correspond to the model).

Finally, the model provides estimates of the life-cycle profiles for homeownership and renting across groups and areas, that are displayed in Figure 6. It generates a hump-shaped pattern for homeownership in high-opportunity areas, as agents accumulate wealth to make down payments, before moving to lowopportunity areas in retirement (when the income benefits of geographic location are diminished). The age of first home purchase is higher for Black households compared to white households, particularly in high-opportunity areas (white households purchase at age 30 on average, Black households purchase at age 39 on average). This delay is because, with worse initial wealth and income, it takes Black households more time to accumulate savings for a down payment. This is particularly the case in high-opportunity areas where prices and down payments are high. These statistics broadly match the empirical lifecycle distributions for households (ACS data, shown in Appendix Figure A.V). In particular, we match two key stylized facts about racial differences in accessing homeownership: white households are more likely to be present in high-opportunity areas across the lifecycle, and home ownership transitions are accelerated for white households.

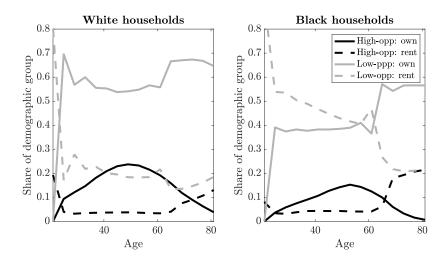


FIGURE 6: LIFE-CYCLE PROFILE OF LOCATION AND HOUSING CHOICES

*Notes:* This figure shows the model implied rates of ownership and renting, across the two housing stocks (low and high-opportunity), for the two demographic groups (Black and white agents). The four lines sum up to 1 for a given demographic group and age.

# 6 Structural Estimation: Financial and Spatial Constraints Exacerbate Racial Gaps

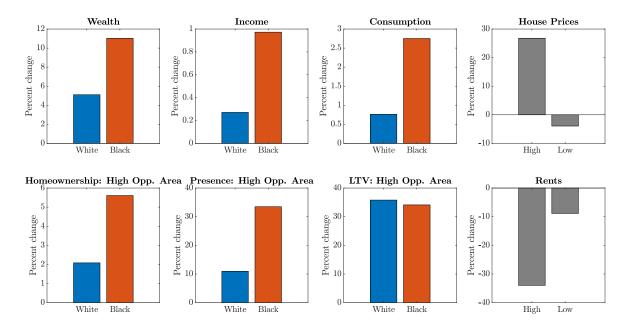
This section outlines our main results, which consist of three sets of counterfactual experiments. First, we demonstrate the impact of financial constraints on racial inequality—the central contribution of our paper— by analyzing a counterfactual economy with less tight down payment requirements in high-opportunity areas. Second, we study the role of spatial constraints—focusing on housing supply—and show that the the high prices resulting from restricted supply amplify the geographic and wealth distortions created by leverage constraints. Finally, we analyze the interaction of these two constraints, and show that jointly

relaxing them has complementary benefits for the wealth accumulation of Black households.

### 6.1 Leverage Limits in High-Opportunity Areas

To demonstrate the importance of financial constraints for Black-white disparities, our first set of experiments analyzes the equilibrium of a counterfactual economy where the down payment requirement is relaxed in high-opportunity areas. Specifically, we modify the LTV limit from 0.80 to 0.95, making the it identical across areas.

Relaxing the leverage constraint leads to substantial improvements in outcomes for both groups, but the improvements are far more significant for Black households. This shows that financial constraints differentially distort choices across demographic groups. Figure 7 reports the main results, with a more comprehensive accounting in Appendix Table E.I. Each sub-panel shows the percentage change in outcomes for Black and white households under this counterfactual, relative to the equilibrium of the baseline model.



#### FIGURE 7: IDENTICAL LEVERAGE LIMITS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. This figure plots the result for a counterfactual economy in which the LTV limit in high-opportunity areas is the same as in low-opportunity areas ( $\theta_{LTV}^H = 0.95$ ). We plot outcomes including: wealth, income, consumption, and house prices and rents across areas for white (blue) and Black borrowers (red). We also plot home ownership in high-opportunity areas, the fraction of each group that is present in high-opportunity areas, and the LTV at origination for purchases made in high-opportunity areas. Appendix Table E.I shows a fuller set of results for this counterfactual.

Our central result is that Black wealth increases substantially in response to the relaxation of the leverage constraint in high-opportunity areas, leading to a reduction in the wealth gap. Average wealth for Black households across both areas rises by 11% in response to the experiment. Average wealth for white households also rises, but by a much smaller amount (roughly 5%). This confirms that financial constraints play an important role in perpetuating wealth disparities in the data.

Wealth gains are driven by two main channels. First, increased homeownership for Black households, especially in high-opportunity areas, leads to wealth accumulation through the forced savings generated by mortgage amortization (as in Bernstein & Koudijs, 2021). For Black households, homeownership grows by 5.6% in high-opportunity areas and by 2% in low-opportunity areas. Second, Black households move to high-opportunity areas and benefit from higher incomes on average across the life-cycle (+1%). The presence of Black households goes up by over 30% when financial constraint are less tight (compared to around 10% for white households). The effect is especially large for high-productivity households with little initial wealth. The migration of households demonstrates the spatial misallocation generated by leverage constraints. In an unconstrained economy, a larger fraction would live, earn, consume, and own in high-opportunity areas.

Interestingly, in general equilibrium, moving patterns are not only driven by homebuyers taking advantage of relaxed leverage constraints. The increase in the number of Black households in high-opportunity areas overall is larger than the increase in homeownership. This reflects an increase in high-opportunity Black renters, which is itself explained by two factors. First, some Black households move in response to an increase in the option value of purchasing housing. These households incur the costs of moving even before they can fully afford a down payment, anticipating the greater feasibility of homeownership in the future. Second, rental prices fall in high-opportunity areas (over 30%), as households that rent in the baseline equilibrium transition to homeownership. This attracts additional Black renters, who benefit from higher local incomes. This mechanism suggest that congestion in the housing stock—renters who choose not to buy due to financial constraints—may inflate rental prices and limit the ability of others to migrate and benefit form higher incomes. Relaxed leverage constraints not only affect outcomes for homebuyers, but also impact renters by relieving congestion in the rental stock.

In general, the net effect of relaxed leverage constraints depends on the equilibrium responses of prices and rents. In contrast to the drop in rental prices, home prices in high-opportunity areas rise by over 25% in this counterfactual, reflecting the entry of new homeowners. In low-opportunity areas, both prices and rents fall due to a migration accelerator effect: both owners and renters shift to becoming owners now or later in high-opportunity areas. These results are consistent with theoretical and empirical evidence that changing credit conditions can affect house prices (e.g., Favilukis *et al.*, 2017; Johnson, 2020; Greenwald & Guren, 2021). Our contribution is to emphasize the consequences for the spatial allocation of financially constrained agents, especially Black borrowers, who are sensitive to such changes.

Finally, beyond closing gaps in homeownership, wealth, and income, relaxed leverage constraints substantially increase consumption for Black households (+2.7%). The trade-off between homeownership, wealth, and consumption is improved in this economy. While we would generically expect relaxing the constraint to improve households' outcomes in *partial* equilibrium (absent externalities), the key finding is that these benefits disproportionately accrue to Black households, including in *general* equilibrium, indicating their greater sensitivity to financial constraints.

To quantify the effect of financial constraints on spatial mobility, we next show that a 10% reduction in the costs of moving to high-opportunity areas for Black households is necessary to generate a similar increase in Black wealth. In Appendix Figure D.I, we show results from an alternative counterfactual where the moving cost is lowered (detailed results are reported in Appendix Table E.I). This experiment mirrors the impact of natural shocks that induce migration (Nakamura *et al.*, 2021; McIntosh, 2008), and more directly, explicit policy incentives for migration (Bergman *et al.*, 2019; Bryan *et al.*, 2014). Given our focus, this counterfactual also relates to the Great Migration studied in Derenoncourt (2022). When moving costs are lower, more households move to high-opportunity areas, resulting in an increased presence of Black households. With lower moving frictions, spatial misallocation is reduced, which significantly increases income (+1.5%) and wealth (+11%) for Black households and reduces the corresponding gaps.

While this first experiment allows us to quantify the contribution of leverage constraints to spatial misallocation and racial gaps in the data, it does not necessarily imply that relaxing constraints is desirable from a policy viewpoint. Relaxing constraints as a standalone policy may have adverse implications for the stability of asset prices and default risk, which have been explored in prior work (e.g., Greenwald, 2018; DeFusco et al., 2019; Adelino et al., 2012; Johnson, 2020; Gupta & Hansman, 2022). Nevertheless, the model does account for the general equilibrium effects of financial constraints on prices and rents, and on households' endogenous default. In fact, default rates decrease for both Black and white households (by -10% and -7%, respectively, which corresponds to -0.3 pp and -0.1 pp per year) as shown in Appendix Table E.I. The decrease in defaults is due to higher incomes, a major determinant of default decisions (e.g. Ganong & Noel, 2023), which in turn come from the improved spatial allocation of workers. This suggests that relaxing constraints can be reconciled with lower credit risk, at least in principle, if it allows borrowers to improve labor market prospects. However, beyond this channel, the model does not allow us to study further consequences of modifying constraints for financial stability. Given the limitations, our emphasis in this experiment is to highlight the contribution of leverage constraints to inequality and racial wealth gaps in the data; not to directly advocate for changes in leverage unconditionally, which would require modeling the banking system, aggregate risk, and default externalities.

Policymakers who wish to take equity considerations into account may be interested in alternative forms of macro-prudential regulation that impose less stringent requirements in terms of up-front wealth. To illustrate this idea, we consider a counterfactual in which we introduce PTI constraints alongside the relaxation in the leverage constraint. Doing so sharply limits the impacts on home prices (which rise by 4.5% versus over 20%), and lowers default risk by 25%. Despite this, the large positive impact on Black wealth remains (+11%; see Appendix Figure D.II).<sup>23</sup> Similar policies have been studied in the literature that seek to address leverage constraints with minimal macro-prudential implications. For example, financial assistance to first-time buyers (Berger *et al.*, 2020; Mabille, 2023), or equity assistance to top up down payments (Benetton *et al.*, 2018) can relieve down payment constraints, in line with our experiment, without depleting borrower equity. Finally, the locations in which borrowers have access to leverage matters a lot. In Appendix Figure D.III, we show that relaxing leverage constraints in low-opportunity areas increases household defaults. Increasing homeownership in areas with weaker labor markets has adverse consequences for credit risk. It is critical *where* households are able to buy when credit is easier.

#### 6.2 Housing Supply Restrictions

Down payment constraints are more likely to bind when home prices are high. As a result, the spatial constraints that lead to high prices are at the core of the distortions generated by financial constraints. We next consider a counterfactual experiment that analyzes the role of housing supply in high-opportunity areas. We consider a 10% upward shift in the level of the housing supply curve in high-opportunity areas. This modification can be interpreted as the result of policies that seek to address housing affordability by removing regulatory barriers to construction in these areas (Glaeser & Gyourko, 2002; Gyourko *et al.*, 2008) or providing additional housing supply directly (for instance, through the Low Income Housing Tax Credit (LIHTC) program, or Inclusionary Zoning mandates). Such policies are frequently proposed and endorsed by both policymakers and economists. We are interested in their implications for wealth building through financial constraints and spatial allocation.

The key feature of this modification, as shown in Figure 8, is its heterogeneous impact across demographic groups, despite not targeting them separately. Increasing housing supply increases Black wealth on average (+2%), but has a much weaker impact on white wealth, which slightly decreases. Correspondingly, the policy has stronger effects on the income and consumption of Black borrowers, while outcomes for white borrowers change modestly. These effects are driven by large increases in Black homeownership (4%) and presence (10%) in high-opportunity areas.

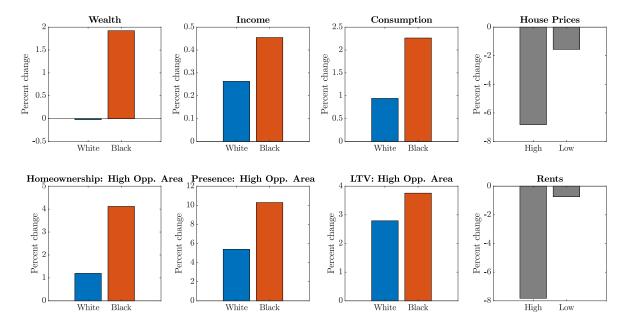
Black borrowers are especially sensitive to changes in housing supply because they are more likely to be financially constrained. The decrease in house prices in high-opportunity areas attracts Black borrowers who previously chose to rent or to live in the low-opportunity area. Shifts to homeownership also put

<sup>&</sup>lt;sup>23</sup>As in the data, the constraint only applies at origination:  $b_{t+1} \ge -\frac{\theta_{PTI}^{j}}{1+t^{2}-\theta_{ow}}y_{t}$ .

downward pressure on rents, which attracts new high-opportunity renters from both demographic groups. These shifts ultimately drive increases in labor market income; some of which is consumed and some of which accumulates as wealth.

White households also see a boost in wealth from a greater presence in high-opportunity areas, but this gain is offset by a decrease in home equity due to a drop in house prices in these areas. Contrasting gains for new entrants and losses in wealth for incumbent homeowners effectively cancel each other out, resulting in no significant change in overall white wealth.

These findings have direct implications for the distributional consequences of housing supply policies. They suggest that increasing supply can address racial disparities by improving outcomes for Black households and for households who do not currently live in high-opportunity areas. House price declines in such areas, by contrast, may lead incumbent homeowners to oppose such policies. More broadly, our results underscore the importance of considering financial constraints and heterogeneity in the population when studying the incidence of housing supply policies.



#### FIGURE 8: HIGHER HOUSING SUPPLY IN HIGH-OPPORTUNITY AREAS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of a vertical shift in the supply curve in high-opportunity areas that increases the quantity of housing by 10%. We plot outcomes including: wealth, income, consumption, and house prices and rents across areas for white (blue) and Black borrowers (red). We also plot homeownership in high-opportunity areas, the fraction of each group that is present in high-opportunity areas, and the LTV at origination for purchases made in high-opportunity areas. Appendix Table E.I shows a fuller set of results for this policy counterfactual.

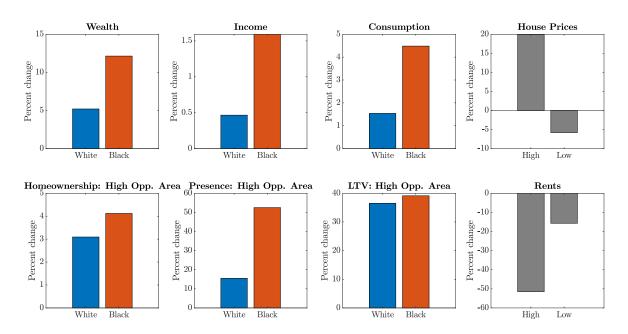
#### 6.3 Interaction of Financial and Spatial Constraints

Finally, we analyze the joint role of financial and spatial constraints fro two reasons. First, this set of counterfactual experiments allows us to understand the relationship between financial and spatial frictions. Housing supply constraints may be more distortionary if households are also unable to finance mortgages. Second, a relaxation of financial and spatial constraints in tandem may alleviate asset pricing concerns that come with an increase in household debt, by keeping prices low. Indeed, unless housing supply is allowed to respond, increasing leverage may be self-defeating if it causes equilibrium house price run-ups that erode affordability.

**Leverage Limits and Housing Supply Restrictions** In this counterfactual, we combine a relaxation of leverage constraints (setting an LTV limit of 0.95 in high- and low-opportunity areas, as in subsection 6.1) with a 10% vertical shift in the level of the housing supply curve (as in subsection 6.2). Figure 9 reports the main results (Appendix Table E.I presents detailed results). The first takeaway is that spatial constraints amplify the effect of leverage constraints alone: Black wealth increases by *more* in this policy counterfactual (just over 12%). This is not ex ante obvious: increases in leverage limits increase housing access to high-opportunity areas (raising house prices), while increases in housing supply reduce house prices; hence, the net effect on the wealth position may be ambiguous. Furthermore, the relocation of Black households to high-opportunity areas (+53%) is greater than in the sum of the two counterfactuals separately (+44%), further demonstrating the complementarity of the two constraints. Interestingly, this is not the case for white households for which the effects of the two constraints are close to additive (+16%).

The reason for the complementary impact on the location choices of Black households is that in this economy house prices are not as high as when only leverage constraints are relaxed. Because there is more housing supply, the increase in housing demand is more easily accommodated on the quantity side rather than through prices. As a result, more Black households are present in high-opportunity areas. Many of these households are renters as more housing supply also induces substantially lower rents.

From a policy viewpoint, jointly relaxing financial and spatial frictions addresses several problems. First, reducing financial frictions—though valuable in improving housing market access—also increases housing demand and so house prices, which has the potential to undo the benefits of credit access through higher prices. Accommodating housing demand through increased supply addresses this challenge, thereby enabling the same loosening in leverage limits to go further in improving wealth accumulation. Second, increasing housing supply alone also improves housing access, but still leaves many households unable to afford housing in high-opportunity areas. Even households who always remain renters are indirectly affected by financial constraints, which influence the size of the total renter population and hence result in



# FIGURE 9: IDENTICAL LEVERAGE LIMITS AND HIGHER HOUSING SUPPLY IN HIGH-OPPORTUNITY AREAS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. This figure plots the result for a counterfactual economy in which the LTV limit in high-opportunity areas is the same as in low-opportunity areas ( $\theta_{LTV}^H = 0.95$ ) and the housing supply curve in high-opportunity areas is 10% higher. We plot outcomes including: wealth, income, consumption, and house prices and rents across areas for white (blue) and Black borrowers (red). We also plot home ownership in high-opportunity areas, the fraction of each group that is present in high-opportunity areas, and the LTV at origination for purchases made in high-opportunity areas. Appendix Table E.I shows a fuller set of results for this policy counterfactual.

pressure on rents (this problem of housing congestion is discussed in subsection 6.1). Providing additional financing opportunities therefore allows households to take advantage of increased housing supply. Finally, increased prices which result from more leverage may be seen as undesirable or unsustainable in other ways. The combination of both supply expansion and looser financial constraints mitigates the house price increases, hence limiting the adverse macroeconomic implications of credit expansions.

**Leverage Limits and Black Households' Moving Costs** To further illustrate the complementarity between financial and spatial constraints, we analyze the interaction of leverage constraints with Black households' moving costs. We consider an economy in which the LTV limit is 0.95 in both types of areas and moving costs are 10% lower for Black households. This type of experiment can be motivated by the need to jointly address moving and financing frictions; for instance, through a first time homebuyer credit accompanied by a moving credit. The results are reported in Appendix Figure D.IV and Table E.I.

Of all the experiments we consider, this one is the most effective at reducing the racial wealth gap, with average wealth increasing by a large 26.2% for Black households and by 5.1% for white households. The reason is that leverage constraints and moving costs are strongly complementary. Relaxing them jointly increases average Black wealth by more than in the sum of the underlying policies separately (+22.4%), and

the same is true for their presence in high-opportunity areas (+68.8% vs. +61.5%). There are policy synergies in jointly addressing financial and moving frictions. Even when purchasing homes is made financially more viable, many Black households may be disinclined to migrate due to pecuniary and non-pecuniary moving costs. Similarly, reducing moving frictions may not address challenges faced by households who lack the down payments to purchase homes in high-opportunity areas. Addressing both frictions at the same time allows for greater reallocation than either policy considered individually.

# 7 Robustness

In this last section, we show that our results are robust to various alternative specifications of the baseline model. In each case, we fully recalibrate the model to match the same targets as in Section 5, and repeat our main counterfactual experiment: relaxing leverage constraints in high-opportunity areas. First, we consider the possible role of mortgage market discrimination, which increases borrowing costs for Black buyers. Second, we allow mortgage rates to be increasing in leverage, which reflects the insurance premium for FHA loans. Third, we extend the model with PTI limits. Fourth, we analyze the sensitivity of our results to a lower spatial income shifter, which reduces the impact of moving on income. Fifth, we eliminate differences in idiosyncratic moving and homeownership shocks across groups to show that they do not drive our results. The results are summarized in Table 5. In Appendix F, we also consider a comparison with reparation-style policies that equate initial conditions across demographic groups to serve as a point of reference.

| Variable (% change)                   | Main<br>model | Mortgage rate discrimination | Leverage-dep.<br>mortgage rate | PTI<br>limit | Low spatial income shifter | Same<br>shock means |
|---------------------------------------|---------------|------------------------------|--------------------------------|--------------|----------------------------|---------------------|
| Wealth Black (white)                  | 11.0 ( 5.1)   | 11.0 ( 5.1)                  | 10.4 ( 4.4)                    | 6.8 (2.6)    | 3.7 ( 3.9)                 | 10.4 ( 5.1)         |
| Income Black (white)                  | 1.0 (0.3)     | 1.0 (0.3)                    | 0.9 (0.3)                      | 0.8(0.4)     | 0.2 (0.1)                  | 0.7 (0.3)           |
| Consumption Black (white)             | 2.8 (0.8)     | 2.7 (0.8)                    | 2.8 (0.7)                      | 2.1 (0.9)    | 0.4 (0.7)                  | 3.5 (0.8)           |
| Homeownership high opp. Black (white) | 5.6 (2.1)     | 5.5 (2.1)                    | 5.0 (2.1)                      | 7.7 (1.2)    | 9.0 (2.6)                  | -0.7 (2.1)          |
| Presence high opp. Black (white)      | 33.5 (11.0)   | 33.3 (11.0)                  | 31.9 (10.4)                    | 26.7 (12.0)  | 20.0 (9.5)                 | 30.3 (11.3)         |
| LTV high opportunity Black (white)    | 34.1 (35.8)   | 34.2 (35.8)                  | 33.6 (33.6)                    | 40.0 (28.4)  | 52.5 (25.6)                | 42.6 (34.9)         |
| House prices high (low) opportunity   | 26.8 (-3.9)   | 26.8 (-3.9)                  | 26.3 (-3.9)                    | 21.2 (-4.1)  | 20.0 (-2.5)                | 26.5 (-3.9)         |
| Rents high (low) opportunity          | -33.9 (-8.9)  | -33.9 (-8.8)                 | -33.7 (-8.6)                   | -6.3 (-2.9)  | -10.3 (-2.6)               | -34.6 (-8.4)        |

*Notes:* Variables are conditional averages in percentage deviations from the baseline model equilibrium. Results are for a counterfactual economy in which the LTV limit in high-opportunity areas is the same as in low-opportunity areas ( $\theta_{LTV}^H = 0.95$ ).

**Mortgage rate discrimination** We follow Bartlett *et al.* (2021) and assume that the rate paid by Black borrowers is 10 bp higher than for white borrowers, i.e.,  $r_B^b = r_W^b + 10bp$ . Outcomes of our counterfactual experiment are almost identical after accounting for mortgage rate discrimination.

Leverage-dependent mortgage rate In the data, borrowers typically face higher interest rates when taking on higher leverage. This is the result of both upfront and ongoing fees in the FHA mortgage system, in order to cover mortgage insurance against the chance of default. Similarly, borrowers taking high-leverage conventional loans will pay an additional premium for private mortgage insurance if they take on a conforming mortgage (mandatory for conforming loan borrowers with less a down payment of less than twenty percent). We accommodate this feature of mortgage markets by assuming that borrowers with high leverage (an LTV greater than 80) pay an additional 100 bp for borrowing. This additional premium captures, in reduced-form, an 85 basis point ongoing mortgage insurance premium for FHA borrowing above 80 LTV, as well as an additional 1.75% upfront fee. The impact of our main experiment on Black wealth is still large, despite the fact that this modification lowers households' incentives to take on more leverage.

**PTI limit** We add PTI constraints  $\theta_{PTI}^{H} = 0.43$  in high-opportunity areas and  $\theta_{PTI}^{L} = 0.57$  in low-opportunity areas, which correspond respectively to PTI limits for Fannie Mae and Freddie Mac and for FHA mortgages. As in the data, the constraint only applies at origination. In practice, PTI amounts can exceed these limits for loans with certain underwriting characteristics, potentially reaching as high as 50% for conforming loans. In the case of these higher limits, PTI constraints are less likely to bind, and therefore less likely to impact on our results as LTV remains the main binding constraint. To be conservative, we consider a case with tight PTI limits:

$$b_{t+1} \ge -\frac{\theta_{PTI}^j}{1+r^b - \theta_{am}} y_t.$$
(30)

The impact of relaxing LTV limits in high-opportunity areas on Black wealth remains large, and it is only partly dampened by PTI constraints now rationing some low-income borrowers. Between the two constraints, LTV limits generate more spatial misallocation because they ration high-productivity households with low wealth out of high-opportunity areas. Therefore, they have a much larger impact on the racial wealth gap.

**Spatial income shifter** Income is higher in high-opportunity areas because of the combination of skill sorting and the income boost due to the spatial income shifter  $\mu^{H}$ . In our baseline calibration, skill sorting accounts for 53% of the income difference between high- and low-opportunity areas, and the income boost  $\mu^{H}$  accounts for the remaining fraction. In this exercise, we lower it from  $\mu^{H} = 0.25$  to  $\mu^{H} = 0.08$  to show that the results still hold even under conservative assumptions on the causal effect of place. Even if Black households can access high-opportunity areas more easily in our main experiment, the income boost that they receive is now lower. Therefore, so is the increase in their average wealth when more of them live in these areas. Even if Black homeownership and presence in high-opportunity areas increase, living there is

less valuable. This leads to a lower—but still significant—increase in wealth.

**Moving and homeownership shocks** Finally, we show that our results are not driven by differences in idiosyncratic moving (m) and homeownership shocks ( $\Xi$ ) between Black and white households. We compute our main experiment in a model where the means  $\Xi$  and m are identical. The results are very close to the baseline model: wealth, income, homeownership and presence in high-opportunity areas improve substantially, and particularly so for Black households. This leads to a reduction in disparities across outcomes. Financial constraints play an important role in limiting access to high-opportunity areas even in this simpler model. Differences in idiosyncratic shocks across groups, while important for the quantitative fit of the model, are not solely responsible for spatial misallocation.

# 8 Conclusion

Our paper highlights the role of financial constraints, specifically on leverage, as a driver of spatial misallocation and hence wealth disparities across racial groups. We uncover a racial leverage gap—Black borrowers purchase homes with substantially higher LTV ratios than white borrowers—and argue that down payment restrictions limit the ability of Black borrowers to purchase homes in high-opportunity neighborhoods. Empirically, we consider regulatory variation in leverage constraints generated by loan caps in the FHA system to identify their impacts on the spatial allocation of Black borrowers using bunching and difference-in-differences estimation.

We quantify the implications of the resulting spatial mismatch for wealth accumulation across groups using a new equilibrium life-cycle model. The model explicitly accounts for geographic and racial heterogeneity, and is calibrated using our quasi-experimental estimates of the sensitivity of Black borrowing to the availability of high leverage mortgages. Access to leverage is a necessary condition to access both valuable housing and high-quality job opportunities. Leverage constraints distort the choices of Black borrowers, leading them to purchase homes and live in areas with reduced opportunities. This, in turn, generates a spatial poverty trap that perpetuates initial differences in wealth.

Potential policies to address financial and spatial constraints, through better mortgage access or higher housing supply in high-opportunity neighborhoods can therefore lower spatial misallocation and help reduce wealth disparities. In contrast, alleviating leverage constraints in low-opportunity areas turns out to be detrimental for credit risk. Our analysis points to the need for access to geographic opportunities rather than increasing leverage and homeownership unconditionally.

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# **Internet Appendix**

# A Additional Figures and Tables

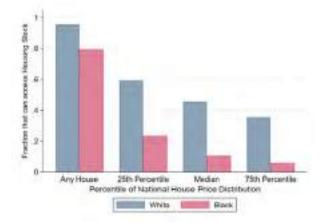
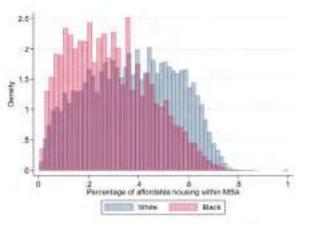


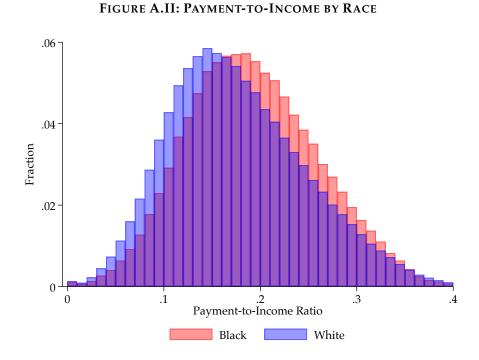
FIGURE A.I: DOWN PAYMENT CONSTRAINTS, WEALTH, AND HOUSING ACCESS

PANEL A: ACCESSIBILITY OF HOMEOWNERSHIP NATIONALLY GIVEN WEALTH



#### PANEL B: ACCESSIBILITY OF HOMEOWNERSHIP WITHIN MSA GIVEN DOWNPAYMENT

*Notes:* Panel A plots the fraction of homes potentially accessible to households who provide as a down payment all liquid assets measured using the 2019 SCF data. Liquid assets include: checking accounts, savings accounts, CDs, savings bonds, MBS market value, state or municipal bonds, T-bills, foreign bonds, corporate bonds, stocks, and foreign stocks. We use the total amount of liquid assets as the down payment, and allow households to borrow up to a 96.5% LTV as long as the house price is below the national FHA loan cap floor, and require a 80% LTV above that. We show the fraction of households by race that can afford a minimum house (\$1k) or a house at various points in the national house price distribution taken from the 5-year ACS in 2019 (25th percentile is \$130,000, 50th is \$230,000, and 75th is \$400,000). Panel B plots the distribution of houses potentially accessible within the MSA by 2018 mortgage borrowers if they were to provide the same downpayment and were subject to the same down payment requirement. Down payments and LTV ratios are taken from all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2018 HMDA data with combined loan to value ratios from 20–100. Race data is taken from HDMA. These are compared against house prices measured using the 5-year ACS data from 2018.



*Notes:* This graph shows the distribution of front end payment to income ratios for Black and white borrowers. Data includes all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2018 HMDA data with CLTV<=100 and payment-to-income between 0 and 0.4. Ratios are calculated assuming a fully amortizing mortgage payment.

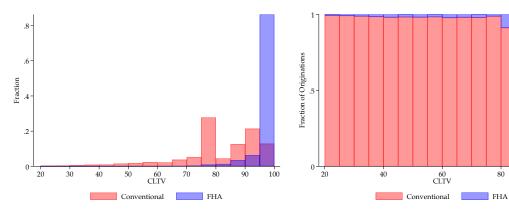
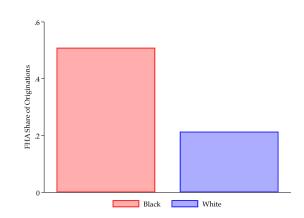


FIGURE A.III: THE FHA FACILITATES HIGH LEVERAGE LENDING

PANEL A: LEVERAGE DISTRIBUTION FOR FHA AND CONVENTIONAL LOANS

(A) PANEL B: CONVENTIONAL VS. FHA SHARE BY LEVERAGE

100





Notes: These plot shows the leverage distribution for FHA and conventional loans, as well as the share of FHA loans by leverage and race. Data includes all owner occupied, first lien, new purchase mortgages, excluding VA, FSA, and RHS loans in the 2018 HMDA data. Panels A and B restrict to loans with CLTV between 20 and 100.

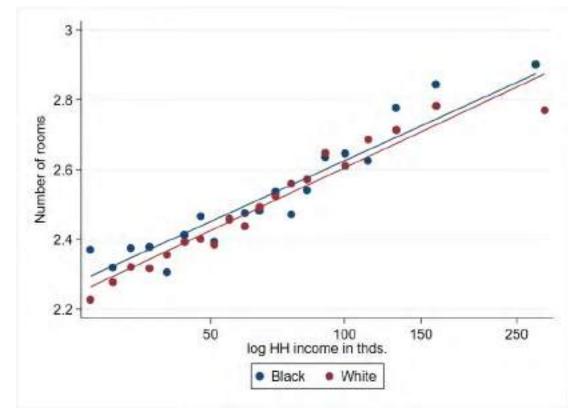
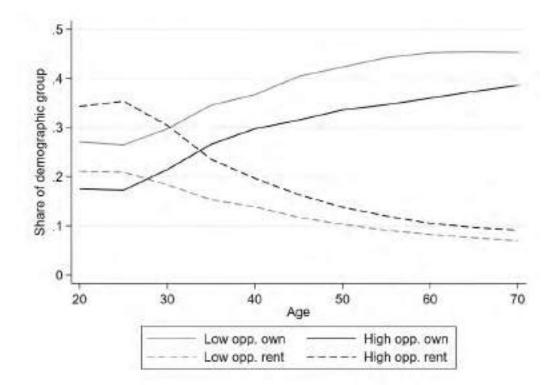


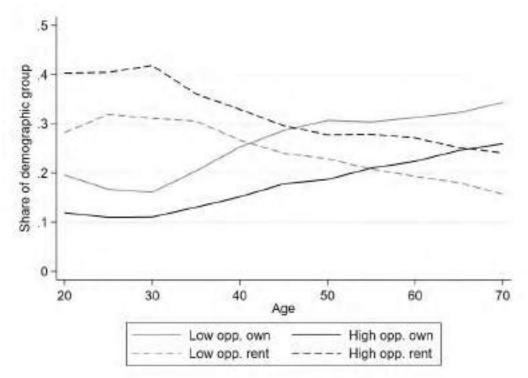
FIGURE A.IV: COMPARABLE HOUSING-INCOME GRADIENTS FOR BLACK AND WHITE HOUSEHOLDS

*Notes:* We show the relationship between household income and the number of rooms reported in ACS microdata using the 5-year ACS sample from 2018. We show this relationship separately for Black and white households, plotting binscatter points as well as the OLS fit.

#### FIGURE A.V: OWNERSHIP AND RENTING SPELLS ACROSS LIFECYCLE PANEL A: LIFE-CYCLE OF HOUSING CHOICE FOR WHITE HOUSEHOLDS



PANEL B: LIFE-CYCLE OF HOUSING CHOICE FOR BLACK HOUSEHOLDS



*Notes:* This figure shows the rates of home ownership and renting from the 5-year ACS data in 2018, across the two housing stocks (low- and high-opportunity), for the two demographic groups (white households in Panel A, and Black households in Panel B).

|                    |            | Dependent Va    | ariable: CLTV |           | De       | ependent Varia           | ble: I(CLTV≥9 | 95)        |
|--------------------|------------|-----------------|---------------|-----------|----------|--------------------------|---------------|------------|
|                    | (1)        | (2)             | (3)           | (4)       | (5)      | (6)                      | (7)           | (8)        |
| Black Household    | 8.355***   | 7.553***        | 5.054***      | 3.461***  | 0.339*** | 0.298***                 | 0.205***      | 0.186***   |
|                    | (0.025)    | (0.025)         | (0.028)       | (0.037)   | (0.001)  | (0.001)                  | (0.001)       | (0.002)    |
| Mean of Dep. Var.  | 84.9       | 84.9            | 84.9          | 89.1      | 0.42     | 0.42                     | 0.42          | 0.53       |
| N                  | 2945333    | 2915768         | 2906353       | 1096123   | 2945333  | 2915768                  | 2906353       | 1096123    |
| Controls           | No         | Yes             | Yes           | Yes       | No       | Yes                      | Yes           | Yes        |
| Census Tract FE    | No         | No              | Yes           | Yes       | No       | No                       | Yes           | Yes        |
| Young Buyer Sample | No         | No              | No            | Yes       | No       | No                       | No            | Yes        |
|                    | Depend     | ent Variable: D | own Payment   | (\$1000s) | Depender | nt Variable: <b>I</b> (E | Oown Payment  | ≤\$10,000) |
|                    | (1)        | (2)             | (3)           | (4)       | (5)      | (6)                      | (7)           | (8)        |
| Black Household    | -29.613*** | -18.194***      | -8.971***     | -6.161*** | 0.303*** | 0.243***                 | 0.156***      | 0.156***   |
|                    | (0.102)    | (0.093)         | (0.092)       | (0.137)   | (0.001)  | (0.001)                  | (0.001)       | (0.002)    |
| Mean of Dep. Var.  | 46.1       | 45.7            | 45.7          | 31.0      | 0.32     | 0.32                     | 0.32          | 0.43       |
| N                  | 2945333    | 2915768         | 2906353       | 1096123   | 2945333  | 2915768                  | 2906353       | 1096123    |
| Controls           | No         | Yes             | Yes           | Yes       | No       | Yes                      | Yes           | Yes        |
| Census Tract FE    | No         | No              | Yes           | Yes       | No       | No                       | Yes           | Yes        |
| Young Buyer Sample | No         | No              | No            | Yes       | No       | No                       | No            | Yes        |

Notes: This table shows regressions of borrower leverage and down payments against an indicator for Black households using 2018 HMDA data. Leverage is defined as the combined loan to value ratio at origination(CLTV) in columns 1-4 of Panel A, and as a dummy for CLTV $\geq$ 95 in columns 5-8. Downpayments are shown in 1000s of dollars in columns 1-4 of Panel B, and as a dummy if  $\leq$  \$10,000 in columns 5-8 boat includes all owner occupied, first line, new purchase mortgages, excluding VA, PSA, and RHS loans in the 2018 HMDA data with CLTV=100. Controls include income decile, sex and age. The young buyer sample restricts to borrowers under 35 years. Robust standard errors are included in parentheses. \*p < .1; \*\*p < .05; \*\*p < .01.

|                        | 1                    | Impact of FHA Limit Red | uction on FHA Lend   | ing                  |
|------------------------|----------------------|-------------------------|----------------------|----------------------|
|                        | Treated=Any I        | Reduction in 2014       | Treated=Abo          | ve Floor in 2008     |
|                        | Full Sample          | High Black Pop.         | Full Sample          | High Black Pop.      |
| Treated $\times$ Post  | -4.954***<br>(0.606) | -4.308***<br>(0.879)    | -5.091***<br>(0.619) | -4.083***<br>(0.844) |
| Mean of Dep. Var.<br>N | 32.0<br>700778       | 40.4<br>252281          | 32.0<br>699710       | 41.6<br>226774       |
| Tract FEs<br>Year FEs  | Yes<br>Yes           | Yes<br>Yes              | Yes<br>Yes           | Yes<br>Yes           |
|                        | In                   | npact of FHA Lending on | Share of Black Borro | wers                 |
|                        | Tracted - April      | Poduction in 2014       | Treated-Aba          | vo Eloor in 2008     |

## TABLE A.II: THE SENSITIVITY OF BLACK BORROWERS TO THE FHA

|                   | In            | npact of FHA Lending on | Share of Black Borro | wers             |
|-------------------|---------------|-------------------------|----------------------|------------------|
| -                 | Treated=Any I | Reduction in 2014       | Treated=Abo          | ve Floor in 2008 |
|                   | Full Sample   | High Black Pop.         | Full Sample          | High Black Pop.  |
| FHA Share         | 0.098**       | 0.269***                | 0.107***             | 0.288***         |
|                   | (0.038)       | (0.099)                 | (0.037)              | (0.095)          |
| Mean of Dep. Var. | 0.062         | 0.12                    | 0.062                | 0.12             |
| N                 | 700778        | 252281                  | 699710               | 252001           |
| Tract FEs         | Yes           | Yes                     | Yes                  | Yes              |
| Year FEs          | Yes           | Yes                     | Yes                  | Yes              |

Notes: Panel A shows coefficients from difference-in-difference regressions comparing treated census tracts before and after the 2014 reduction in FHA limits. Specifically, we show  $\beta$  from the following regression:

 $\mathbf{y}_{jt} = \alpha_j + \gamma_t + \beta(\operatorname{Treated}_j \cdot \mathbf{1}_{\{t \ge 2014\}}) + \varepsilon_{jt}.$ 

We consider two definitions of treatment. Any reduction in 2014 refers to all tracts that experience a reduction in the FHA limit in 2014. Above floor in 2008 refers to all tracts with an FHA limit above the nationwide floor in 2008.  $y_{jt}$  is the *share of FHA loans* ×100 at the tract level in our HMDA sample, which includes all owner occupied, first lien, new purchase mortgages. Standard errors, clustered at the county level, are included in parentheses. Panel B presents IV regressions with the specifications in Panel A acting as a first stage for a regression of the share of Black borrowers in tract *j* on the share of FHA loans. \*p < .1; \*\*p < .05; \*\*\*p < .01.

|                              |             | Panel A    | A: Median Down Payment (   | \$100,000s)   |                       |
|------------------------------|-------------|------------|----------------------------|---------------|-----------------------|
| -                            | Share Black | Income     | High Paying Jobs           | Math Scores   | Intergen. Income Rank |
| Median Down Payment          | -0.027***   | 15.354***  | 53.640***                  | 0.107***      | 0.018***              |
|                              | (0.001)     | (0.106)    | (0.524)                    | (0.003)       | (0.000)               |
| Mean of Dep. Var.            | 0.13        | 64.5       | 56.7                       | 3.20          | 0.43                  |
| N                            | 71428       | 71359      | 70496                      | 70314         | 70495                 |
|                              |             | Panel B: M | /ledian Combined Loan-to-  | Value (0-100) |                       |
| -                            | Share Black | Income     | High Paying Jobs           | Math Scores   | Intergen. Income Rank |
| Combined Loan to Value       | 0.006***    | -2.099***  | -6.384***                  | -0.025***     | -0.004***             |
|                              | (0.000)     | (0.014)    | (0.069)                    | (0.000)       | (0.000)               |
| Mean of Dep. Var.            | 0.13        | 64.5       | 56.7                       | 3.20          | 0.43                  |
| N                            | 71432       | 71363      | 70499                      | 70317         | 70498                 |
|                              |             | Р          | anel C: Share FHA Eligible | (0-1)         |                       |
| -                            | Share Black | Income     | High Paying Jobs           | Math Scores   | Intergen. Income Rank |
| Share FHA Eligible           | 0.174***    | -67.158*** | -127.290***                | -0.719***     | -0.090***             |
|                              | (0.003)     | (0.358)    | (1.989)                    | (0.012)       | (0.001)               |
| Mean of Dep. Var.            | 0.13        | 64.4       | 56.6                       | 3.20          | 0.43                  |
| N                            | 71696       | 71616      | 70762                      | 70572         | 70736                 |
|                              |             | Panel D    | : Share Originated Through | FHA (0-1)     |                       |
| -                            | Share Black | Income     | High Paying Jobs           | Math Scores   | Intergen. Income Rank |
| Share Originated Through FHA | 0.358***    | -68.235*** | -120.778***                | -1.326***     | -0.138***             |
|                              | (0.004)     | (0.562)    | (2.907)                    | (0.017)       | (0.001)               |
| Mean of Dep. Var.            | 0.13        | 64.4       | 56.6                       | 3.20          | 0.43                  |
| N                            | 71696       | 71616      | 70762                      | 70572         | 70736                 |

#### TABLE A.III: LEVERAGE BURDEN IN HIGH OPPORTUNITY AREAS

Note: Coefficients from regressions of tract level characteristics on measures of the tract level leverage burden for owner occupied new purchase mortgages in the 2018 HMDA data (in \$100,0008). Share FHA eligible refers to the fraction of properties in HMDA in tract *j* and year *t* that satisfy 0.965 × Price<sub>ji</sub>  $\leq$  FHA Limit<sub>ji</sub>. Share Black refers to the Black population as a proportion of the total population and income refers to the median tract level income in \$10008, both in the 2018 ACS. High paying jobs refers to the number of jobs with earning greater than \$3,333 per month in the tract and in neighboring tracts whose centroids fall within a radius of 5 miles from the tract centroid in 2015, measured in thousands. Math scores refer to mean 37 drg and math test scores in 2013. Intergen. income rank refers to the predicted income rank between 31-37 for children born between 1978 and 1983 that grew up in the tract, as estimated in Chetty *et al.* (2018). The latter three variables are provided by Opportunity Insights.

# **B** FHA Limits and the Share of Black Borrowers

This appendix outlines a set of descriptive analyses regarding FHA limits and the share of mortgage originations by black borrowers. We begin by presenting basic correlations showing that the share of black borrowers is higher in the counties or tracts with with more generous FHA limits. This is true unconditionally, when controlling for local home prices, and when considering first-differences to removed fixed cross-sectional differences between counties or tracts. We then show that the share of black borrowers increases when a tract becomes FHA eligible (and that the probability a given home is purchased by a Black household increases when its price falls under the FHA limit).

#### **B.1** Increased Share of Black Borrowers in Areas with High FHA Limits

#### **Raw Correlations**

A larger share of mortgages are originated by Black households in areas with more generous FHA limits. This can be seen through the simple regression for county *j* and year *t*:

Share Black<sub>*it*</sub> = 
$$\beta_0 + \beta_1$$
FHA Limit<sub>*it*</sub> +  $\varepsilon_{it}$ . (31)

Results from regressions of this form are shown in the first column of Table B.I. At the county level, a \$100,000 larger FHA cap is associated with a 0.5 percentage point larger share of Black borrowers, roughly 15 percent of the mean across counties. There is no discernible difference at the tract level.

#### **Controlling for Local Prices**

The most obvious potential confound is the level of home prices. FHA limits are directly influenced by local affordability: FHA limits tend to be higher in high priced, urban areas. Because home prices and urbanization are intertwined with location choices by race, it is difficult to take these correlations at face value.

To address this possibility, we next directly control for home prices, by including a county level price index in equation 31. Specifically, we consider regressions of the form:

Share Black<sub>*it*</sub> = 
$$\beta_0 + \beta_1$$
FHA Limit<sub>*it*</sub> +  $\beta_2$ HPI<sub>*it*</sub> +  $\varepsilon_{it}$ . (32)

The FHA Limit is not collinear with local home prices for two reasons. First, the limits are not a linear or deterministic function of local home prices. In fact, the formulas governing the relationship between home

prices and the FHA limit change substantially within our sample period (a fact that we exploit directly in our later specifications). Furthermore, these limits are sometimes determined at an MSA level, rather than a county level. As a consequence, there is variation in home prices across counties within an MSA (which share the same FHA limit).

Columns 2 and 3 of Table B.I show that the relationship between FHA limits and the share of black borrowers is larger after conditioning on home prices. This likely reflects the fact that black borrowers tend to purchase homes in less expensive neighborhoods. At the tract level, a \$100,000 larger FHA cap is associated with a nearly 2 percentage point higher share of mortgage borrowers. This is just under 30 percent of the mean across tracts. This is true whether we control for contemporaneous or lagged home prices.

#### Within-Location Changes in FHA Limits

Conditioning on home prices only addresses only a portion of the potential confounds that come about due to the connections between home prices, urbanization, and race. For example, relatively low-priced counties or tracts within an expensive metro may have a larger share of Black home-buyers when compared to a similarly priced location in a rural area or a less expensive metro. Additionally, there are numerous other unobserved, location specific factors that may influence both FHA limits and the racial composition of home buyers.

To account for unobserved heterogeneity across locations, we consider the relationship between changes in FHA limits and changes in the share of Black borrowers within geographic areas. Specifically, we consider first-difference regressions of the form:

$$\Delta \text{Share Black}_{it} = \beta_0 + \beta_1 \Delta \text{FHA Limit}_{it} + \beta_2 \Delta H P I_{it} + \varepsilon_{it}. \tag{33}$$

Changes in FHA limits within a location are positively correlated with changes in the share of Black borrowers at both the county and tract level. Columns 4, 5, and 6 of Table B.I present the results of specifications following Equation 33. A \$100,000 change in the FHA limit is associated with a 0.3–0.4 percentage point change in the share of black borrowers. This is true whether we condition on  $\Delta$ FHA Limit<sub>*jt*</sub> or not. As a whole, this provides suggestive evidence that higher FHA limits may help enable black households to purchase housing.

## **B.2** FHA Eligibility Increases Representation of Black Households

We next turn to analyzing whether a given census-tract or property becoming eligible for FHA lending relates to the choices of Black borrowers. For this analysis, we restrict our attention to the years 2018–2020, when home prices are visible in HMDA.

#### **Tract Level: Raw Correlations**

For our analysis at the tract level, we ask whether a tract being *eligible* for FHA lending correlates with the share of Black borrowers. We define eligibility based on the median loan in a tract-year. Specifically, tract *j* is eligible in year *t* if

$$0.965 \times \text{Median Price}_{it} \leq \text{FHA Limit}_{it}$$
.

In other words, if the median property could be purchased with a 3.5% down FHA loan. We first compare all eligible versus non-eligible tracts with regressions of the form

Share 
$$\text{Black}_{it} = \beta_0 + \beta_1 \text{Eligible}_{it} + \varepsilon_{it}$$
. (34)

The results, shown in column 1 of the first panel of Table B.II show that the share of black mortgage borrowers in eligible tracts is 5.8 percentage points higher than non-eligible tracts, nearly 85 percent of the mean.

#### **Tract Level: Two-Way Fixed Effects**

We next modify our regressions to focus on within-tract changes in eligibility using a two-way fixed effects approach. specifically, we consider tract-level regressions of the form:

Share 
$$\text{Black}_{it} = \beta \text{Eligible}_{it} + \gamma_i + \delta_t + \varepsilon_{it}.$$
 (35)

The results, shown in column 2 of the first panel of Table B.II show that changes in FHA eligibility are related to the share of black borrowers. On average, going from eligible to non-eligible is associated with a 0.4 percentage point increase in the share of black borrowers. This is roughly 6 percent of the mean.

#### Tract Level: Two-Way Fixed Effects + County $\times$ Year Fixed Effects

A major concern with the two-way fixed effects approach is that the underlying local economic trends that lead to changes in eligibility (e.g. factors that influence local home prices) might also influence the racial composition of borrowers. To partially account for this, the specification shown in column 3 adds county  $\times$  year fixed effects to Equation 35. This restricts identifying variation to be across tracts within the same county and year, allowing us to set aside the potential confounds (e.g. gentrification) that might simultaneously be driving changes in FHA limits. Effectively,  $\beta$  is identified by comparing tracts that change eligibility within a county to others that do not, given the same change in FHA limits. This distinction might arise because some tracts are relatively close to the margin when limits change, while others are far away (and hence unaffected). Results are effectively the same as in column 2.<sup>24</sup>

#### Tract Level: Raw Correlations + Ineligible in 2018

We next limit our analysis only to tracts that were ineligible, according to our definition, in 2018. Within this group, those that become eligible must due so either because FHA limits rise in 2019 or 2020, or because home prices fall. This eliminates tracts that become ineligible due to gentrification or other factors that rapidly increase home prices, but restricts to a relatively high priced sample overall.

In the raw correlations, shown in column 4, we see that eligibility is associated with a roughly 2 percentage point increase in the share of black borrowers in this group. This is close to 100 percent of the mean. Including both census tract and year fixed effects, the coefficient drops by roughly 75 percent. This suggests that becoming eligible is associated with a 0.5 percentage point increase. We find a similar coefficient when also including county  $\times$  year fixed effects.

#### Loan Level: Raw Correlations

We next turn our focus to the loan level. We ask how the probability a borrower is Black varies depending on the eligibility of a property. We are able to be slightly more precise at the loan level, and define a given property property *i* in tract *j* and year *t* to be eligible if

$$0.965 \times \operatorname{Price}_{ijt} \leq \operatorname{FHA} \operatorname{Limit}_{it}$$
.

In words, property *i* is eligible if its sales prices is low enough that it could have been purchased with a 3.5% down FHA loan.

Our dependent variable is a binary outcome, equal to one if the borrower is Black. We consider regressions of the form:

<sup>&</sup>lt;sup>24</sup>Of course, this does not eliminate all potential concerns. For example, if FHA limits rise because one tract in a county experiences extreme gentrification (and becomes ineligible) while another remains stagnant, we may not be surprised that a relative decline in the share of Black homeowners occurs in the gentrifying tract.

$$Black_{ijt} = \beta Eligible_{ijt} + \gamma_i + \delta_t + \varepsilon_{ijt}.$$
(36)

Column 1 of the lower panel of Table B.II shows the results of this specification without fixed effects. Unsurprisingly, the share of Black borrowers in eligible homes is higher, by roughly 4.3 percentage points. In column 2, we add tract and year fixed effects and consider within-tract variation in eligibility. Again there is a strong positive relationship. A loan for an eligible home is 0.8 percentage points more likely to be to a black borrower.

#### Loan Level: Comparing Similarly Priced Homes

We next try to compare similarly priced homes by including flexible controls for the property value. We consider the following regression:

$$Black_{ijt} = \beta Eligible_{ijt} + \gamma_j + \delta_t + f(Price_{ijt}) + \varepsilon_{ijt}.$$
(37)

We control non-parametrically for home prices by including dummy variables for each \$10,000 increment between \$200,000 and \$1,000,000 (property values are reported in \$10,000 bins in HMDA). Column 4 shows the specification shown in Equation 37. This indicates a similarly priced home in an area with a more lenient FHA limit is 0.4 percentage points more likely to be purchased by a black household.

#### Loan Level: Comparing Similarly Priced Homes Within a County or Tract

Of course, \$300,000 home in New York City is different from a \$300,000 home in rural Georgia. We next modify Equation 37 to consider variation in eligibility for similarly priced homes within the same county or tract. We do so by non-parametrically controlling for price separately within each location. Specifically, we consider regressions of the form:

$$Black_{iit} = \beta Eligible_{iit} + \gamma_i + \delta_t + f_i(Price_{iit}) + \varepsilon_{iit}.$$
(38)

In practice, we interact dummy variables for each \$10,000 price bin with county or census tract fixed effects. This allows us to compare two homes with the same price, in the same location, one of which becomes eligible when the FHA limit changes. We present our results in columns 5 and 6 of Table B.II. The coefficient suggests that a property with the same price is 0.2 percentage points more likely to be purchased by a Black household when it is eligible.

|                            |                     | Outco                | ome: Share of Blac   | ck Borrowers in C   | ounty               |                     |
|----------------------------|---------------------|----------------------|----------------------|---------------------|---------------------|---------------------|
| -                          |                     | Levels               |                      |                     | First-Differences   |                     |
| FHA Limit (100k)           | 0.005***<br>(0.000) | 0.021***<br>(0.001)  | 0.021***<br>(0.001)  |                     |                     |                     |
| $\Delta$ FHA Limit (100k)  |                     |                      |                      | 0.003***<br>(0.001) | 0.004***<br>(0.001) | 0.004***<br>(0.001) |
| County HPI                 |                     | -0.021***<br>(0.001) |                      |                     |                     |                     |
| Lagged County HPI          |                     |                      | -0.022***<br>(0.001) |                     |                     |                     |
| $\Delta$ County HPI        |                     |                      |                      |                     | 0.003***<br>(0.001) |                     |
| Lagged $\Delta$ County HPI |                     |                      |                      |                     |                     | 0.002<br>(0.001)    |
| Mean of Dep. Var.<br>N     | 0.036<br>32054      | 0.037<br>26030       | 0.037<br>24935       | 0.00048<br>31978    | 0.00038<br>24886    | 0.00034<br>23286    |

### TABLE B.I: HIGHER FHA LIMITS ASSOCIATED WITH A GREATER SHARE OF BLACK BORROWERS

Notes: The first three columns present coefficients from the regression for county *j* and year *t*: Share  $\text{Black}_{jt} = \beta_0 + \beta_1 \text{FHA Limit}_{jt} + \varepsilon_{jt}$ , with controls for contemporaneous or lagged county-level home prices included in the latter two columns (measured as Zillow's smoothed, seasonally adjusted all homes county ZHVI). The remaining three columns show a first differenced version of the same regression. Sample includes all owner occupied new purchase mortgages in the 2010-2019 HMDA data . \*p < .05; \*\*\*p < .05; \*\*\*p < .01.

|                             |          | Pan        | el A: Tract Level Sł | nare of Black Borrow         | wers               |          |
|-----------------------------|----------|------------|----------------------|------------------------------|--------------------|----------|
|                             |          | All Tracts |                      |                              | Above Limit in 201 | 8        |
| FHA Eligible                | 0.058*** | 0.004***   | 0.004***             | 0.019***                     | 0.005***           | 0.005*** |
|                             | (0.004)  | (0.001)    | (0.001)              | (0.005)                      | (0.001)            | (0.001)  |
| Mean of Dep. Var.           | 0.069    | 0.068      | 0.068                | 0.020                        | 0.020              | 0.020    |
| N                           | 215329   | 214646     | 213930               | 32826                        | 32778              | 32200    |
| Census Tract FE             | No       | Yes        | Yes                  | No                           | Yes                | Yes      |
| Year FE                     | No       | Yes        | No                   | No                           | Yes                | No       |
| County × Year FEs           | No       | No         | Yes                  | No                           | No                 | Yes      |
|                             |          | Panel B:   | Loan Level Borrow    | ver Race ( <b>1</b> =Black B | orrower)           |          |
| FHA Eligible                | 0.043*** | 0.008***   | 0.025***             | 0.004***                     | 0.002***           | 0.002*** |
|                             | (0.003)  | (0.001)    | (0.005)              | (0.001)                      | (0.001)            | (0.001)  |
| Mean of Dep. Var.           | 0.060    | 0.060      | 0.060                | 0.060                        | 0.060              | 0.060    |
| N                           | 15403018 | 15395900   | 15403018             | 15395900                     | 15373811           | 14905383 |
| Census Tract FE             | No       | Yes        | No                   | Yes                          | Yes                | No       |
| Year FE                     | No       | Yes        | No                   | Yes                          | Yes                | Yes      |
| Property Value FEs          | No       | No         | Yes                  | Yes                          | No                 | No       |
| County × Property Value FEs | No       | No         | No                   | No                           | Yes                | No       |
| Tract × Property Value FEs  | No       | No         | No                   | No                           | No                 | Yes      |

#### TABLE B.II: FHA ELIGIBILITY AND THE PRESENCE OF BLACK MORTGAGE BORROWERS

Notes: Coefficients from regressions of tract level share of black borrowers or loan level borrower race on FHA eligibility of the tract or property. Tract *j* is defined as eligible in year *t* if 0.965 × Median Price<sub>*j*1</sub>  $\leq$  FHA Limit<sub>*j*</sub>. Property *i* in tract *j* defined as eligible if 0.965 × Price<sub>*ij*1</sub>  $\leq$  FHA Limit<sub>*j*</sub>. Sample includes all owner occupied new purchase mortgages in the 2018-2020 HMDA data. Standard errors, clustered at the county level, are shown in parentheses. \* p < .1; \*\* p < .05; \*\* p < .01.

# C Model Appendix

#### C.1 Environment

*Pension schedule.* The pension schedule replicates key features of the U.S. pension system by relating last period income to average income over the life-cycle to compute retirement benefits (Guvenen & Smith (2014)). Denote economywide average lifetime labor income as  $\overline{Y}$ , and household *i*'s relative lifetime income as  $\tilde{Y}_{i,R} = \hat{Y}_{i,R}/\overline{Y}$ , where  $\hat{Y}_{i,R}$  is the predicted individual lifetime income implied by a linear regression of *i*'s lifetime income on its income at retirement age. Using income at retirement to define pension benefits allows us to save a state variable in the dynamic programming problem. Retirement income is equal to:

$$Y_{i,R} = \overline{Y} \times \begin{cases} 0.9 \tilde{Y}_{i,R} & \text{if } \tilde{Y}_{i,R} \le 0.3 \\ 0.27 + 0.32 (\tilde{Y}_{i,R} - 0.3) \tilde{Y}_{i,R} & \text{if } 0.3 < \tilde{Y}_{i,R} \le 2 \\ 0.81 + 0.15 (\tilde{Y}_{i,R} - 2) \tilde{Y}_{i,R} & \text{if } 2 < \tilde{Y}_{i,R} \le 4.1 \\ 1.13 & \text{if } 4.1 \le \tilde{Y}_{i,R} \end{cases}$$
(39)

## C.2 Numerical Solution

Value functions are subject to i.i.d. idiosyncratic shocks, which cancel out in the aggregate. This assumption from the dynamic demand literature is also used in Mabille (2023). Given value functions, it allows us to compute closed forms for transition probabilities between discrete choices and for the expectations of continuation value functions, which are smooth functions of parameters and of individual and aggregate states. This feature is key to calibrate the  $2 \times 2$  model with discrete choices and solve for market-clearing prices when computing counterfactual experiments without generating jumps in targeted moments.

The value of each option of the discrete choice problem is subject to an idiosyncratic logit error taste shock. For instance, the value of being an inactive renter in area L for a household in group g is equal to:

$$V_g^{rL}(a, b_t, y_t) = \overline{V}_g^{rL}(a, b_t, y_t) + \tilde{\varepsilon}_g^{rL}(a, b_t, y_t)$$
(40)

where  $\tilde{\epsilon}$  follows a type I Extreme Value distribution with a state-dependent location parameter and scale fixed to 1. In the cases where households are owners and/or movers, the location parameters are equal to  $\Xi_g^j$  and/or  $-m_g^j$ , otherwise to zero.

(i) This assumption smooths out the computation of the expectation of the continuation value function, which is the envelope value of the options available next period, given the household's current state (not

the same options are available for owners and renters in the various areas). It smooths out policy and value functions, and makes them more monotonic with respect to parameters when searching numerically during the calibration and counterfactual experiments. This allows us to reduce the size of the state space and makes the problem tractable. Without it, an untractably high number of grid points would be needed to avoid jumps in value functions upon parameter changes. The expectation of the envelope value has a closed form, for instance for area *L* renters in group *g*:

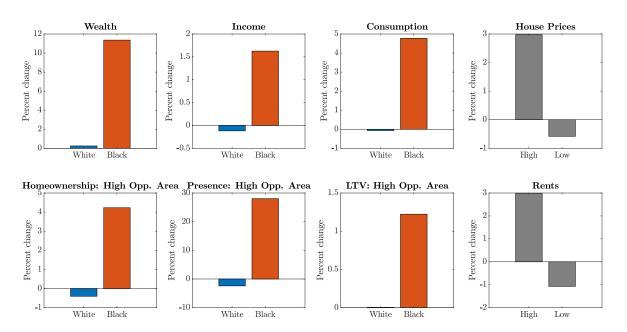
$$\mathbb{E}_{g}^{rL}\left[V^{r}\right] = \mathbb{E}_{g}^{rL}\left[\int V^{r}\left(\tilde{\varepsilon}\right) \mathbf{dF}\left(\tilde{\varepsilon}\right)\right] = \mathbb{E}_{g}^{rL}\left[\log\left(\sum_{j} e^{V^{r,j}}\right)\right]$$
(41)

where  $V^r \equiv \max \{V^{r,j}\}_j$ . The outside expectation  $\mathbb{E}_{L,t}[.]$  is taken over the distribution of idiosyncratic income shocks (identical across areas in the baseline). For simplicity,  $V^r$  denotes the ex-ante value function, after integrating over the vector of idiosyncratic errors (there is one realization for each individual state and option).

(ii) We obtain closed-form expressions for the probabilities of choosing the various options. They are useful when computing the transition matrix for the law of motion of the cross-sectional distribution over race  $\times$  location  $\times$  tenure  $\times$  age  $\times$  income  $\times$  wealth, which we approximate with a histogram. The probabilities have the multinomial logit closed-form, for instance:

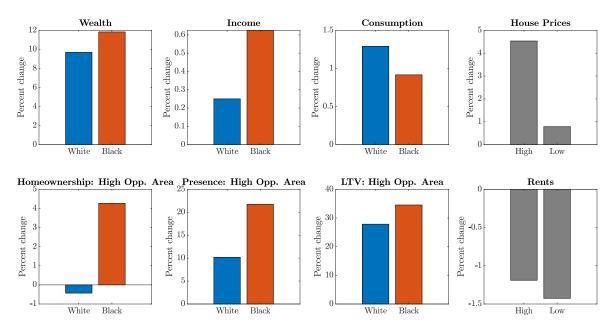
$$\Pr\left(V_g^r = V_g^{r,j}\right) = \frac{e^{V_g^{r,j}}}{\sum_{i'} e^{V_g^{r,j'}}}.$$
(42)

# **D** Additional Counterfactual Experiments



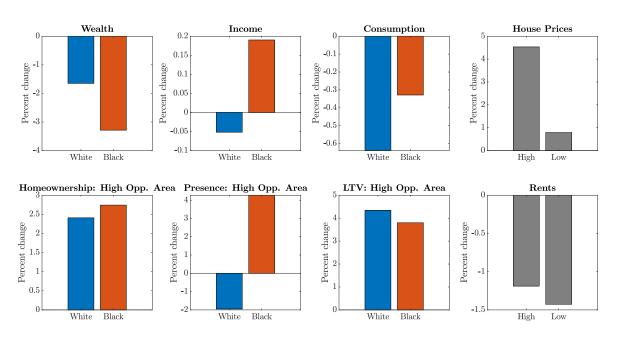
#### FIGURE D.I: LOWER BLACK HOUSEHOLDS' MOVING COSTS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of decreasing Black households' moving costs by 10%. We plot outcomes including wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone. Appendix Table E.I shows a fuller set of results for this policy counterfactual.



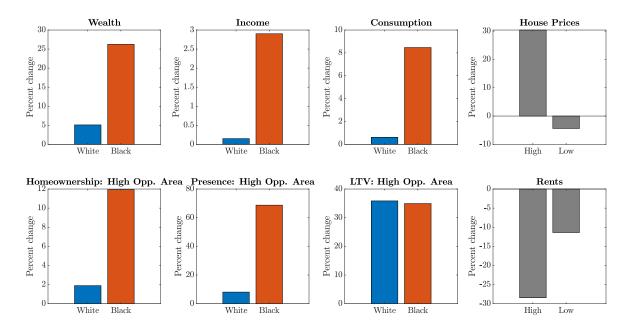
#### FIGURE D.II: IDENTICAL LEVERAGE LIMITS AND PTI CONSTRAINT

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the results for a counterfactual economy where the LTV limit in high-opportunity areas is the same as in low-opportunity areas to 95% ( $\theta_{LTV}^H = 0.95$ ) and where households face a PTI constraint ( $\theta_{PTI} = 1$ ). We plot outcomes including: wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone. Appendix Table E.I shows a fuller set of results for this policy counterfactual.



#### FIGURE D.III: HIGHER LEVERAGE LIMIT IN LOW-OPPORTUNITY AREAS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of increasing the LTV limit in low-opportunity areas to 100% ( $\theta_{LTV}^L = 1$ ). We plot outcomes including: wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone. Appendix Table E.I shows a fuller set of results for this policy counterfactual.



## FIGURE D.IV: IDENTICAL LEVERAGE LIMITS AND LOWER BLACK HOUSEHOLDS' MOVING COSTS

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. This figure plots the result for a counterfactual economy in which the LTV limit in the high-opportunity area is the same as in the low-opportunity area ( $\theta_{LTV}^{H} = 0.95$ ) and Black households' moving costs are 10% lower. We plot outcomes including wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone. Appendix Table E.I shows a fuller set of results for this policy counterfactual.

**E** Detailed Experiment Results

| Variable (% change)                        | (1)           | (2)           | (3)           | (4)          | (5)         | (9)           | (2)           | (8)           |
|--|---------------|---------------|---------------|--------------|-------------|---------------|---------------|---------------|
| Wealth Black (white)                       | 11.0 (5.1)    | -3.3 (-1.6)   | 11.8 ( 9.7)   | 1.9 (-0.0)   | 11.4 (0.2)  | 12.1 (5.2)    | 12.0 (5.1)    | 26.2 (5.1)    |
| Income Black (white)                       | 1.0(0.3)      | 0.2 (-0.1)    | 0.6(0.3)      | 0.5(0.3)     | 1.6 (-0.1)  | 1.6 (0.5)     | 1.6 (0.5)     | 2.9 (0.2)     |
| Presence high opp. Black (white)           | 33.5 (11.0)   | 4.3 (-2.0)    | 21.7 (10.2)   | 10.3(5.4)    | 28.0 (-2.4) | 52.5 (15.5)   | 51.3 (15.7)   | 68.8 (8.1)    |
| Homeownership Black (white)                | 3.8 (1.1)     | 7.1 (1.0)     | 4.2 (0.2)     | 1.3(0.3)     | 1.0 (-0.0)  | 5.4 (1.7)     | 5.2 (1.7)     | 6.2 (1.1)     |
| Homeownership high opp. Black (white)      | 5.6 (2.1)     | 2.7 (2.4)     | 4.3 (-0.4)    | 4.1 (1.2)    | 4.2 (-0.4)  | 4.1 (3.1)     | 4.7 (3.1)     | 11.9(1.9)     |
| Homeownership low opp. Black (white)       | 2.0 (0.7)     | 8.0 (0.7)     | 3.4(0.2)      | 0.3(0.0)     | -1.0(0.1)   | 3.8 (1.1)     | 3.4(1.0)      | 1.0 (0.7)     |
| LTV Black (white)                          | -0.8 (1.7)    | 6.7 ( 6.2)    | 0.2 (-2.9)    | -0.2 (-0.1)  | -0.5 (-0.1) | -0.9(1.4)     | -1.0(1.3)     | 0.9 (2.2)     |
| LTV high opportunity Black (white)         | 34.1 (35.8)   | 3.8(4.3)      | 34.5 (27.9)   | 3.8 (2.8)    | 1.2 (0.0)   | 39.1 (36.5)   | 38.7 (36.2)   | 34.9 (35.9)   |
| LTV low opportunity Black (white)          | -1.9 (-0.2)   | 6.9 (6.3)     | -0.8 (-4.6)   | -0.0 (-0.1)  | -0.1 (-0.1) | -2.4 (-0.6)   | -2.5 (-0.8)   | 0.0(0.3)      |
| Buyer consumption Black (white)            | 13.3 (6.2)    | -7.9 (-5.4)   | 14.0(14.5)    | 0.4(0.5)     | 5.3(0.4)    | 9.2 (3.0)     | 9.9 (3.8)     | 24.3 (5.8)    |
| Buyer consumption high opp. Black (white)  | -32.2 (-38.8) | -22.0 (-15.5) | -25.0 (-23.6) | -11.1 (-5.9) | -1.3 (0.8)  | -46.1 (-47.6) | -44.1 (-45.8) | -30.1 (-36.3) |
| Buyer consumption low opp. Black (white)   | 16.8(13.5)    | -6.7 (-4.1)   | 15.9(19.8)    | 0.6(1.1)     | 4.3 ( 0.4)  | 15.1 (12.0)   | 15.4 (12.5)   | 28.8 (12.4)   |
| Renter consumption Black (white)           | 2.2 (0.6)     | 2.1 (0.0)     | -0.5(0.1)     | 2.2 (0.9)    | 4.8 (-0.1)  | 4.2 (1.4)     | 4.2 (1.4)     | 7.8 (0.5)     |
| Renter consumption high opp. Black (white) | 4.1 (2.1)     | 0.1 (-0.4)    | 2.1 (2.1)     | 2.6 (1.1)    | 5.1 (-0.1)  | 6.8 (3.2)     | 6.8 (3.2)     | 10.6(1.9)     |
| Renter consumption low opp. Black (white)  | -0.2 (-1.3)   | 5.5 ( 0.7)    | -4.2 (-2.4)   | 1.6(0.7)     | 4.1 (-0.1)  | 0.4(-0.8)     | 0.5 (-0.8)    | 4.0 (-1.3)    |
| Renter housing Black (white)               | 1.5(0.4)      | 4.1(1.0)      | 1.4(0.1)      | 0.3(0.1)     | 0.1(0.0)    | 2.9 ( 0.7)    | 2.5 ( 0.7)    | 1.9(0.5)      |
| Renter housing high opp. Black (white)     | 1.4(0.5)      | 2.9 (0.7)     | 1.2(0.5)      | 0.3(0.1)     | 0.1(0.0)    | 2.8 (0.8)     | 2.4 (0.8)     | 1.8(0.5)      |
| Renter housing low opp. Black (white)      | 1.6(0.3)      | 6.0(1.4)      | 1.9(-0.3)     | 0.4(0.0)     | 0.2 ( 0.0)  | 3.2 ( 0.6)    | 2.8 ( 0.5)    | 2.1 (0.4)     |
| Default rate Black (white)                 | -10.0 (-7.2)  | 26.3 (10.8)   | -28.5 (-34.4) | -3.8 (-2.4)  | -7.6 (0.3)  | -13.2 (-11.4) | -12.9 (-10.8) | -18.5 (-6.4)  |
| House prices high (low) opportunity        | 26.8 (-3.9)   | 1.4 (3.2)     | 19.4(-3.9)    | -6.8 (-1.6)  | 3.0 (-0.6)  | 19.9 (-5.8)   | 19.6 (-5.7)   | 30.4 (-4.4)   |
| Rents high (low) opportunity               | -33.9 (-8.9)  | -27.1 (-6.9)  | -15.2 (9.5)   | -7.8 (-0.7)  | 3.0 (-1.1)  | -51.5 (-15.7) | -48.1 (-13.7) | -28.4 (-11.4) |

TABLE E.I: DETAILED MODEL RESULTS

*Notes:* Variables are conditional averages in percentage deviations from the baseline model equilibrium. Column (1): Identical leverage limits. (2): Higher leverage limits in low-opportunity areas. (3): Identical leverage limits + PTI constraint. (4): Higher housing supply in high-opportunity areas. (5): Lower moving costs for Black households. (6): Identical leverage limits + higher housing supply in high-opportunity areas. (8): Identical leverage limits + higher housing supply in high-opportunity areas. (7): Identical leverage limits + higher housing supply elasticity in high-opportunity areas. (7): Identical leverage limits + higher housing supply elasticity in high-opportunity areas. (8): Identical leverage limits + for households.

# **F** Comparison with Reparations Policies

This section considers a series of reparations-style policies that specifically target Black households and seek to equate initial conditions across demographic groups. We use these results as a benchmark to compare with our main findings.

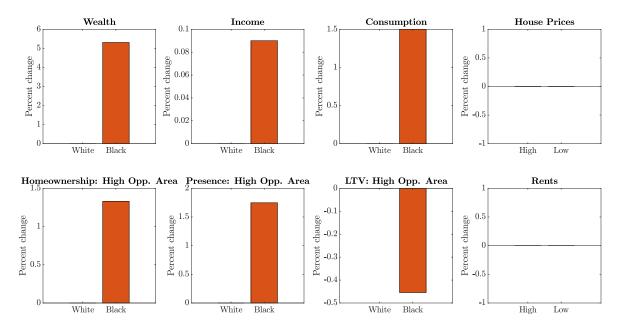
**Initial Wealth** Figure F.I shows detailed results for a change that equates initial wealth for Black households with white households. Perhaps unsurprisingly, raising initial wealth increases Black wealth over the life-cycle. It also increases income and homeownership, particularly in high-opportunity areas. Part of the wealth is also consumed, and we observe consumption rising much more than income. Because Black buyers are a small fraction of the population, this change is not large enough to have meaningful general equilibrium effects on rents or prices.

**Probability of Being Born in High-Opportunity Area** We also consider addressing initial location differences in Figure F.II by equating them across Black and white households. This policy has much smaller effects on Black wealth, but by construction has much larger impacts on Black presence in the high opportunity area, and so also impacts income to a greater degree.

**Income Process** Finally, we examine a policy that gives Black households the same income process as white households, (Figure F.III). Such a policy might represent, for instance, targeted human capital development policies or a reduction in labor market discrimination. This significantly improves Black wealth and income, while also reducing racial gaps in homeownership and leverage. The latter result is due to a combination of lower Black leverage in the lower-opportunity FHA-eligible housing stock, and higher home ownership in the more expensive non-eligible stock.<sup>25</sup> Of all the policy experiments considered, this one has the largest impact but is perhaps the least implementable policy in practice. Therefore, we consider it as a theoretical benchmark for the impact of our main experiments on racial inequality. In comparison, removing differences in leverage constraints between the high- and the low-opportunity area, and combining it with a targeted reduction in Black moving costs, respectively achieve 10% and 25% of the reduction in racial inequality here. Hence, they represent large and significant fractions of the theoretical benchmark.

<sup>&</sup>lt;sup>25</sup>Small impacts on white borrowers are evident because aggregate earnings impact pensions for all households, which in turn impacts choices earlier in life.





*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of increasing Black households' initial wealth to remove differences with white households. We plot outcomes including: wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone.

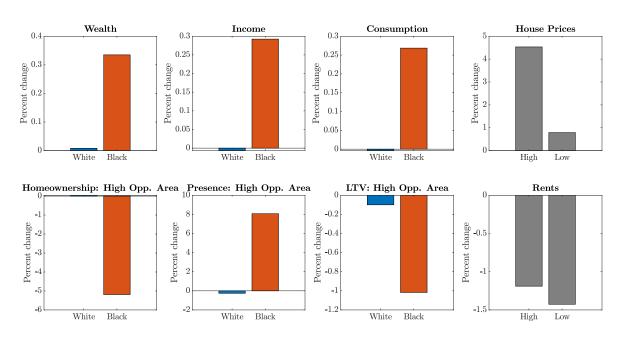
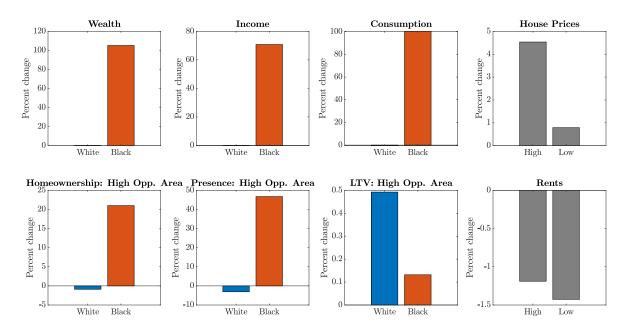


FIGURE F.II: REPARATIONS REMOVING INITIAL LOCATION DIFFERENCES

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of increasing Black households' probability of being born in the high-opportunity area to remove differences with white households. We plot outcomes including: wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone.



#### FIGURE F.III: REPARATIONS REMOVING INCOME PROCESS DIFFERENCES

*Notes:* Variables are conditional averages in percentage deviation from the baseline model equilibrium. The panels show the consequences of equating Black households' income process with white households. We plot outcomes including: wealth, income, consumption, and house prices and rents across both areas for white (blue) and Black borrowers (red). We also plot home ownership in the high-opportunity zone, the fraction of each group that is present in the high-opportunity zone, and the LTV at origination for purchases made in the high-opportunity zone.