

# Jeffrey V. Butler

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## Academic Positions

Assistant Professor, Einaudi Institute for Economics and Finance, June 2008-present.

## Education

B.A. International Relations, University of Southern California, 1999.  
with honors; *magna cum laude*.

M.P.P., Harvard University, 2001.

Ph.D. Economics, University of California, Berkeley, 2008.  
(Advisors: George Akerlof and Shachar Kariv)

## Research Fields

Behavioral Economics, Experimental Economics, Applied Microeconomics, Sociology and Economics, Public Policy

## Research

### WORKING PAPERS

Trust, Truth, Status and Identity.

Status and Confidence, in the Lab.

Identity Salience, Gender and Work Effort.

The Right Amount of Trust. (with Luigi Guiso, EUI and EIEF and Paola Giuliano, UCLA.)

The Role of Intuition and Reasoning in Driving Aversion to Risk, Aversion to Ambiguity and Regret.  
(with Luigi Guiso, EUI and EIEF and Tullio Japelli, University of Naples and CSEF.)

## Invited Talks

### CONFERENCE PRESENTATIONS

Italian Association for Behavioral and Experimental Economics (5/2009); Asia-Pacific Economic Science Association (3/2009)

#### UNIVERSITY SEMINARS

European University Institute (1/2009); University of Trento (12/2008); Oregon State University (5/2009)

### Professional Affiliations

American Economics Association; Economic Science Association; Italian Association for Behavioral and Experimental Economics

### Honors and Awards

Departmental Honors (1999), USC School of International Relations.

Phi Beta Kappa (1999), USC Chapter.

Graduate Opportunity Program Fellowship (2001), University of California Berkeley.

Xlab Competitive Research Grant (2005,2006), University of California Berkeley.

### Miscellaneous Information

Citizenship: United States.

Last updated: May 18, 2009

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